

SAMPLE FILE – USA Imports of Arabica Coffee, not organic, decaffeinated or roasted.

The purpose of this paper is to show what sort of typical analytical tables and charts are available in a standard TradeData Excel file for any product imported into the USA. The product chosen was Arabica coffee. Similar information is available for any product. The information is supplied in Excel file format and the file is designed to enable efficient analysis of the underlying statistics. At the end of this paper two typical import transactions are listed to demonstrate the underlying import information that is available in TradeData’s standard Excel file.

Table – Top Ten Origin Countries

The following table comes directly out of our standard excel file and shows – monthly – the top ten origin countries in terms of volumes as well as average prices per month by country. This table provides a convenient summary of month-to-month movements in imports. TradeData will normally supply the current year and five years of back data in its data files. However, if more data is required, in most cases, we can supply at no extra charge.

Top 10 Countries

		Brazil	Colombia	Guatemala	Nicaragua	Honduras	Mexico	Viet Nam	Indonesia	Peru	Costa Rica	Others	Total
May-23	CIF per Tonnes	\$4,403.12	\$5,550.44	\$6,300.12	\$5,437.74	\$5,093.89	\$5,723.16	\$2,805.29	\$8,572.28	\$4,694.44	\$6,470.54	\$6,203.80	\$5,337.96
	Quantity	22,868.4	12,821.4	9,028.3	7,882.6	10,137.1	6,164.9	2,952.5	1,850.0	374.2	3,280.2	8,431.0	85,790.6
Jun-23	CIF per Tonnes	\$4,406.54	\$5,318.89	\$6,444.25	\$5,665.28	\$5,001.82	\$6,039.73	\$2,662.15	\$8,718.71	\$5,004.06	\$6,291.85	\$5,906.14	\$5,341.76
	Quantity	20,629.5	16,202.7	9,559.1	8,681.8	10,295.5	4,499.2	3,632.2	2,581.6	493.4	3,937.5	7,293.7	87,806.3
Jul-23	CIF per Tonnes	\$4,419.45	\$5,634.67	\$6,426.67	\$5,336.41	\$4,792.53	\$5,174.27	\$2,752.90	\$8,989.50	\$4,762.58	\$6,347.05	\$6,381.58	\$5,411.67
	Quantity	22,249.9	17,967.7	7,878.2	7,574.4	6,524.7	5,299.1	2,768.5	3,337.1	633.6	4,390.8	7,904.2	86,528.1

Details

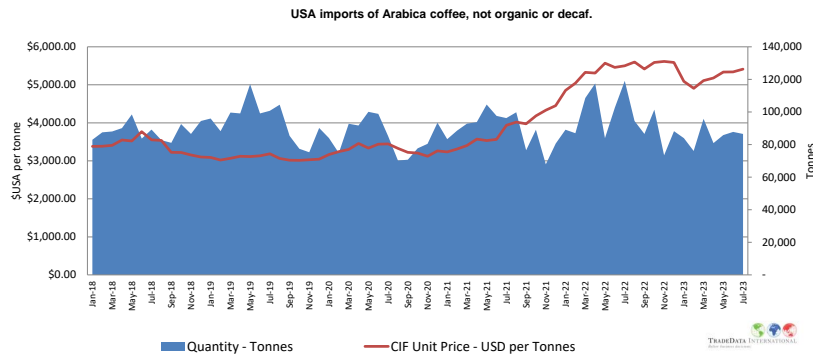
There is a worksheet in the excel file that lists USA import details by country, volumes and average prices, each month. Note these are prices on an CIF basis and as such include transport and insurance costs. A small sample is below.

Description	(All)	▼
HS Code	0901110025	▼
TradeType	Imports	▼
Year	2023	▼
Reporting_Country_str	USA	▼
Quantity1 Unit	Tonnes	▼

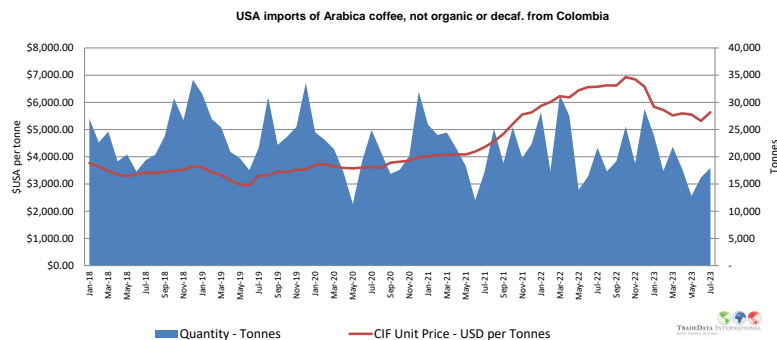
Date	Partner_Country_strd	Port	Mode_of_Transport	Data		Unit Price CIF USD per tonne
				Sum Quantity	Sum ValueUSD	
Jul-23	Brazil	DETROIT MICH.	OTHERS	54	242,514	\$4,518.78
		NEW YORK CITY N.Y	SEA	4,067	16,907,554	\$4,157.67
		BUFFALO N.Y.	OTHERS	334	1,024,534	\$3,067.83
		LOS ANGELES CALIF	SEA	410	1,572,931	\$3,832.91
		HOUSTON TEX.	SEA	809	3,025,778	\$3,740.93
		OGDENSBURG N.Y.	OTHERS	130	607,563	\$4,682.31
		NEW ORLEANS LA.	SEA	8,341	36,634,689	\$4,392.15
		SEATTLE WASH.	SEA	716	3,456,622	\$4,826.88
		SAVANNAH GA.	SEA	386	2,061,007	\$5,339.74
		NORFOLK VA.	SEA	100	408,764	\$4,087.64
		SAN FRANCISCO CA	SEA	1,025	4,854,703	\$4,736.30
		MIAMI FLA.	SEA	110	450,030	\$4,107.80
		BALTIMORE M.D.	SEA	1,767	9,034,593	\$5,112.65
		TAMPA FLA.	SEA	999	3,769,647	\$3,773.76
CHARLESTON S.C.	SEA	3,003	14,281,169	\$4,755.55		

Price and Quantity

The next chart shows monthly movement in imports volumes - the blue shaded area of the chart - and in average prices on a CIF basis. Import volumes, tend to be a little lower at the start/end of each year and higher in the middle of the year but stable on a trend basis. Average prices were around \$US 3,500 a tonne but from early 2021 have risen sharply to around \$US 5,500 a tonne in mid-2022. They have declined a little in early 2023.

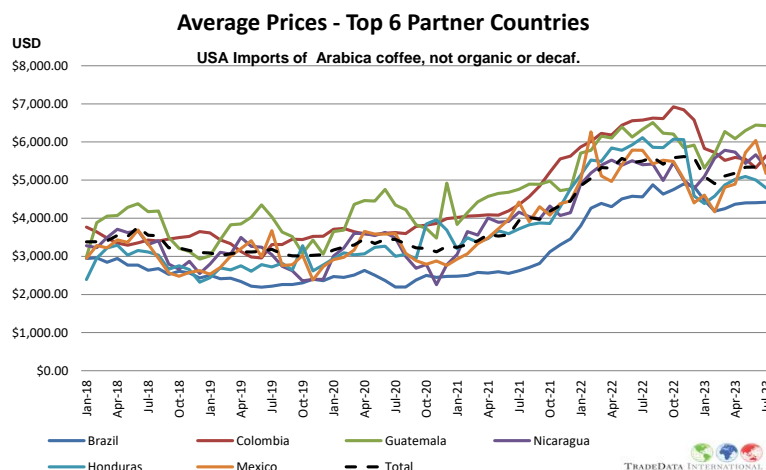


The excel file enables the user to select an origin country and then redraw this Price&Quantity chart to only include imports from the selected country. The chart below lists Price and Quantity where imports from Colombia are selected. Import volumes have a seasonal pattern with higher import volumes near the end of each year and lower volumes in the middle of the year. Average prices from Colombia increased sharply from late 2020 to around \$US 6,500 a tonne late in 2022 before declining in 2023.



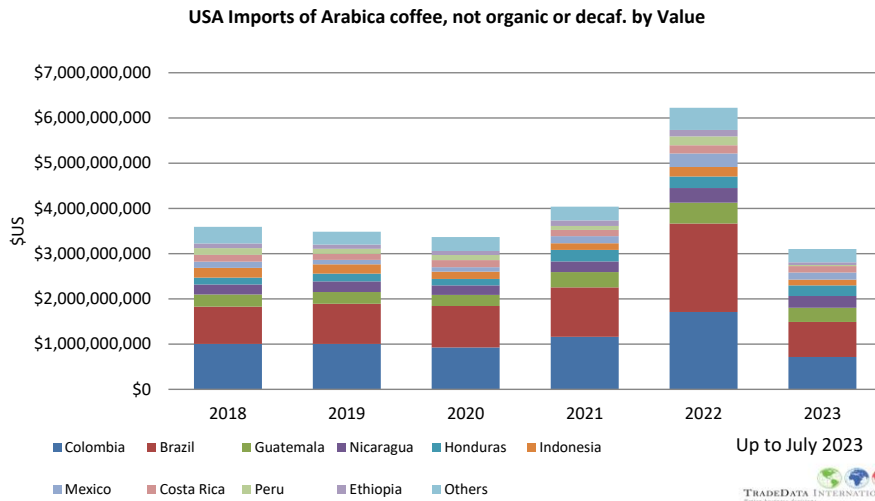
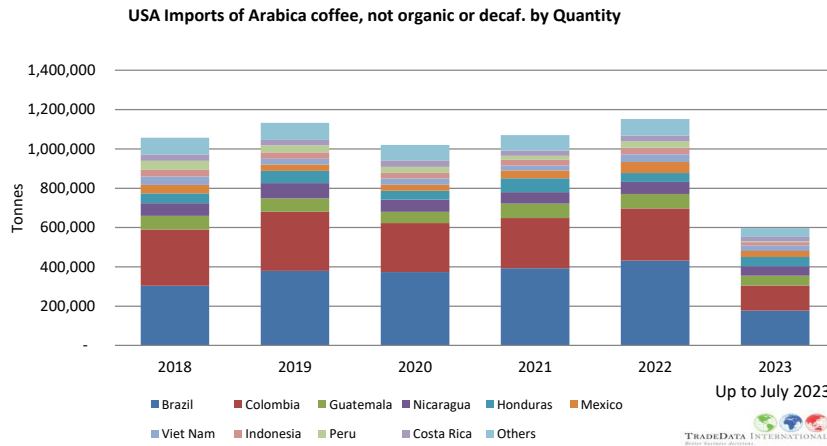
Average Prices – Top Six Origin Countries

The following chart list average prices over time for the Top 6 origin countries for the USA. Average prices increased in early 2020, again in 2021 and more so in 2022. Imports from Guatemala and Colombia tend be above average and from Brazil and Vietnam below average.



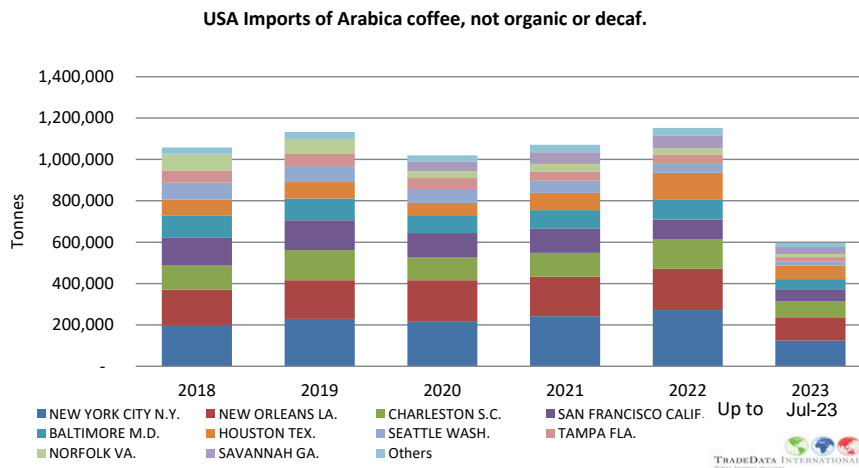
Major Origin Countries

The following two charts list annually the top ten origin countries for USA imports both in volume and value terms. These charts draw the major origin countries market shares over time. Total import volumes increased slowly over the last two years. In value terms the market increased strongly in 2022 driven mostly by the large price increases at this time.



Imports Volumes by Ports of Discharge in the USA

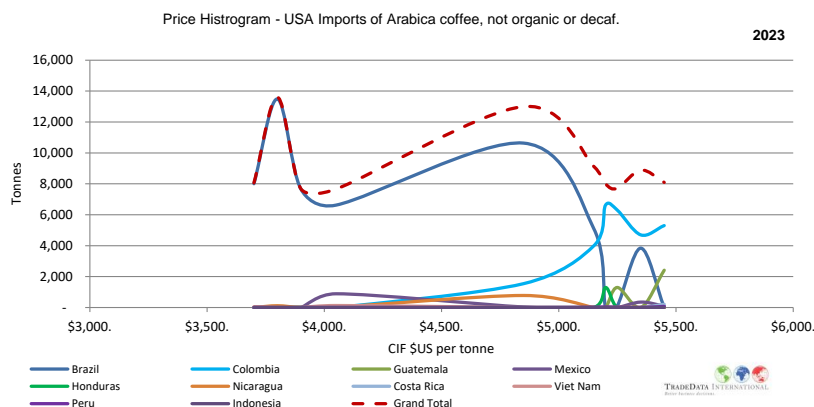
The following chart lists the Ports of Discharge in the USA where imports arrive. Import arrives all around the country with the larger ports of entry of New York City, New Orleans, and San Francisco.



Market Segments

The following chart lists a Price Histogram by Country. This shows the volumes imported at different price points and which major origin country supply at these price points. The Excel file enables the user to select different years and to the chart will redraw itself accordingly. Thus far in 2023 there are three main price points at:

- around \$US 3,750 per tonne from Brazil
- around \$us 4,800 most from Brazil and to a lesser extent from Colombia and Nicaragua and
- between \$US 5,300 and \$US 5,400per tonne with Colombia and Brazil the major supply countries.



Two Typical Transactions

The following table list two typical data transactions as found in the USA import data set.

HS Code	0901110025	0901110025
TradeType	Imports	Imports
Year	2017	2017
Month	09	09
Description	COFFEE, ARABICA, NOT ORGANIC NOT DECAF NOT ROASTED	COFFEE, ARABICA, NOT ORGANIC NOT DECAF NOT ROASTED
Reporting_Country	U.S.A.	U.S.A.
Reporting_Country_strd	U.S.A.	U.S.A.
Partner_Country	Kenya	Zimbabwe
Partner_Country_strd	Kenya	Zimbabwe
Value_Unit	USD	USD
Value_CIF	\$3,546,848.00	\$27,721.00
Value_AUD	\$4,448,456.76	\$34,767.68
Value_Euro	2,962,327.45	23,152.58
Value_USD	\$3,546,848.00	\$27,721.00
Quantity1_Unit	Tonnes	Tonnes
Quantity1	633.547	17.62
Quantity2_Unit	Kg	Kg
Quantity2	643,520	17,800
Port	NEW ORLEANS LA.	HOUSTON TEX.
Date	Sep-17	Sep-17
Value_FOB	\$3,488,938.00	\$27,720.00
Mode_of_Transport	SEA	SEA

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