

SAMPLE FILE – USA Imports of Arabica Coffee, not organic, decaffeinated or roasted.

The purpose of this paper is to show what sort of typical analytical tables and charts are available in a standard TradeData Excel file for any product imported into the USA. The product chosen was Arabica coffee. Similar information is available for any product. The information is supplied in Excel file format and the file is designed to enable efficient analysis of the underlying statistics. At the end of this paper two typical import transactions are listed to demonstrate the underlying import information that is available in TradeData’s standard Excel file.

Table – Top Ten Origin Countries

The following table comes directly out of our standard excel file and shows – monthly – the top ten origin countries in terms of volumes as well as average prices per month by country. This table provides a convenient summary of month-to-month movements in imports. TradeData will normally supply the current year and five years of back data in its data files. However, if more data is required, in most cases, we can supply at no extra charge.

		Brazil	Colombia	Guatemala	Nicaragua	Honduras	Mexico	Viet Nam	Peru	Indonesia	Costa Rica	Others	Total
Jan-23	CIF per Tonnes	\$4,474.36	\$5,832.17	\$5,317.52	\$5,095.80	\$4,383.64	\$4,606.57	\$2,810.62	\$6,219.06	\$7,186.29	\$5,855.37	\$6,385.11	\$5,092.87
	Quantity	34,165.0	23,910.8	2,318.3	3,592.8	2,967.0	1,854.8	4,032.9	1,680.7	2,768.1	2,102.0	4,521.1	83,913.6
Feb-23	CIF per Tonnes	\$4,183.18	\$5,724.50	\$5,695.96	\$5,577.10	\$4,580.03	\$4,167.08	\$2,818.10	\$6,359.71	\$7,717.78	\$6,038.63	\$5,405.06	\$4,905.76
	Quantity	26,727.4	17,366.5	5,458.7	4,483.7	4,332.0	2,903.5	4,791.9	724.2	1,650.1	2,869.6	4,779.7	76,087.4
Mar-23	CIF per Tonnes	\$4,250.45	\$5,517.46	\$6,272.03	\$5,784.08	\$4,871.52	\$4,813.37	\$2,901.59	\$5,377.94	\$7,772.55	\$6,230.22	\$5,769.91	\$5,109.26
	Quantity	26,696.7	21,817.0	9,975.4	9,265.4	5,959.8	5,625.3	5,568.9	423.9	1,601.9	2,788.6	6,114.0	95,836.8

Details

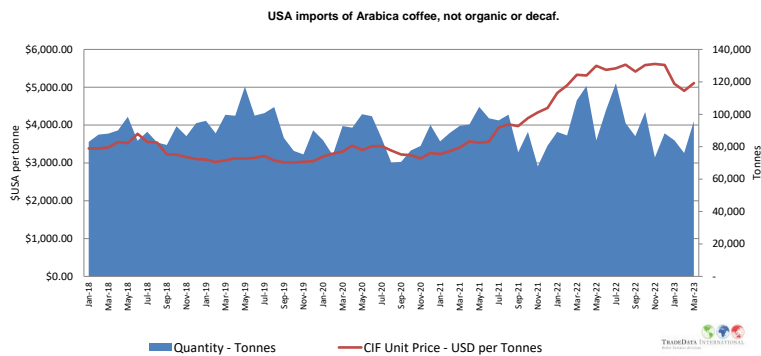
There is a worksheet in the excel file that lists USA import details by country, volumes and average prices, each month. Note these are prices on an CIF basis and as such include transport and insurance costs. A small sample is below.

Description	(All)	▼
HS Code	0901110025	▼
TradeType	Imports	▼
Year	2023	▼
Reporting_Country_st	USA	▼
Quantity1 Unit	Tonnes	▼

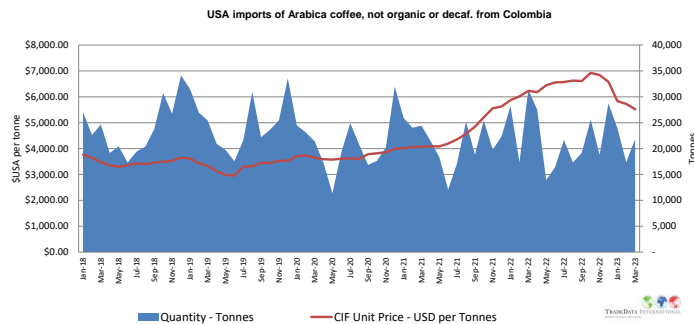
Date	Partner_Country_strd	Port	Mode_of_Transport	Data		Unit Price CIF USD per tonne
				Sum Quantity	Sum ValueUSD	
Mar-23	Brazil	DETROIT MICH.	OTHERS	102	281,444	\$2,756.82
		DULUTH MINN.	OTHERS	19	52,728	\$2,749.83
		NEW YORK CITY N.Y.	SEA	4,639	18,039,078	\$3,888.75
		BUFFALO N.Y.	OTHERS	20	49,129	\$2,458.91
		LOS ANGELES CALI	SEA	239	785,460	\$3,286.36
		HOUSTON TEX.	SEA	4,101	19,203,170	\$4,682.28
		OGDENSBURG N.Y.	OTHERS	39	186,754	\$4,835.56
		NEW ORLEANS LA.	SEA	7,756	28,851,602	\$3,719.86
		SEATTLE WASH.	SEA	551	2,442,318	\$4,436.17
		SAVANNAH GA.	SEA	2,409	12,832,031	\$5,326.15
		NORFOLK VA.	SEA	77	308,336	\$4,020.03
		SAN FRANCISCO CA	SEA	1,072	4,521,965	\$4,217.88
		MIAMI FLA.	SEA	38	112,584	\$2,931.88
		BALTIMORE M.D.	SEA	2,812	14,483,124	\$5,151.39
		TAMPA FLA.	SEA	1,107	3,931,964	\$3,553.21
CHARLESTON S.C.	SEA	1,717	7,391,477	\$4,305.80		

Price and Quantity

The next chart shows monthly movement in imports volumes - the blue shaded area of the chart - and in average prices on a CIF basis. Import volumes, tend to be a little lower at the start/end of each year and higher in the middle of the year but stable on a trend basis. Average prices were around \$US 3,500 a tonne but from early 2021 have risen sharply to around \$US 5,500 a tonne in mid-2022. They have declined a little in early 2023.

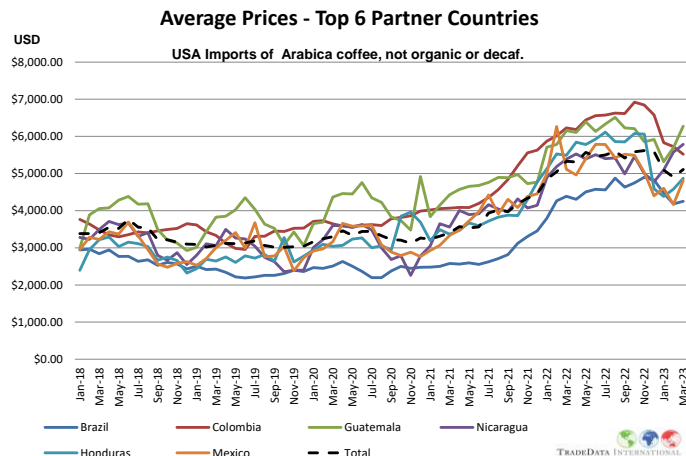


The excel file enables the user to select an origin country and then redraw this Price&Quantity chart to only include imports from the selected country. The chart below lists Price and Quantity where imports from Colombia are selected. Import volumes have a seasonal pattern with higher import volumes near the end of each year and lower volumes in the middle of the year. Average prices from Colombia increased sharply from late 2020 to around \$US 6,500 a tonne late in 2022 before declining somewhat in early 2023.



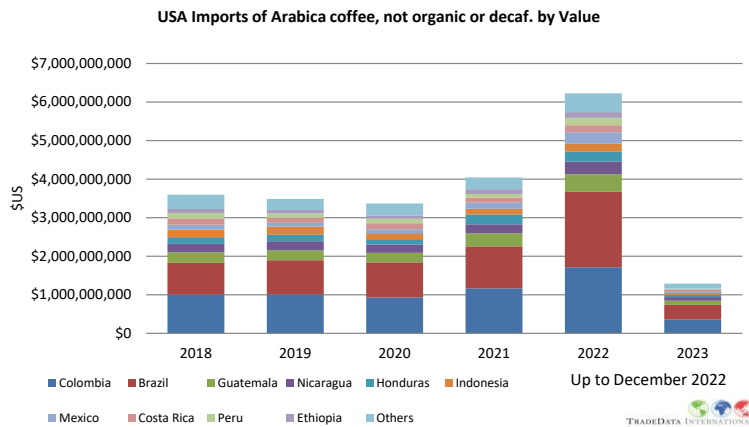
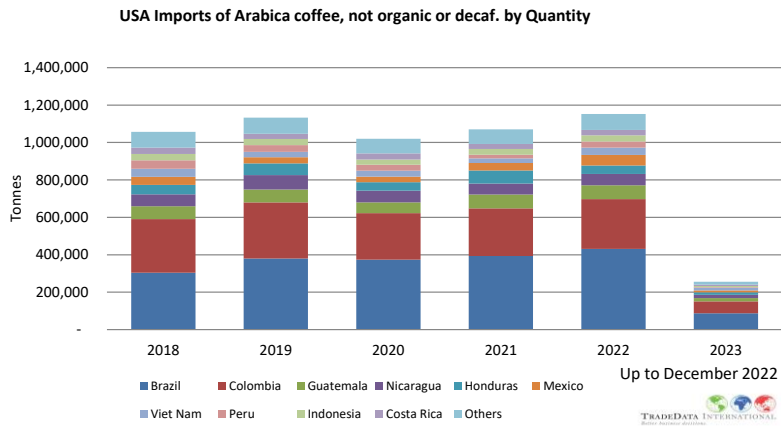
Average Prices – Top Six Origin Countries

The following chart list average prices over time for the Top 6 origin countries for the USA. Average prices increased in early 2020, again in 2021 and more so in 2022. Imports from Guatemala and Colombia tend to be above average and from Brazil and Vietnam below average.



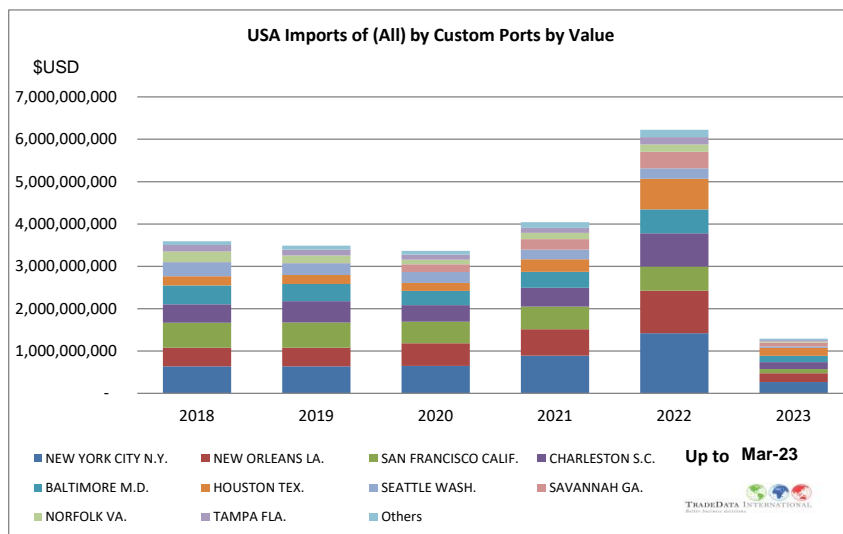
Major Origin Countries

The following two charts list annually the top ten origin countries for USA imports both in volume and value terms. These charts draw the major origin countries market shares over time. Total import volumes increased slowly over the last two years. In value terms the market increased strongly in 2022 driven mostly by the large price increases at this time.



Imports Volumes by Ports of Discharge in the USA

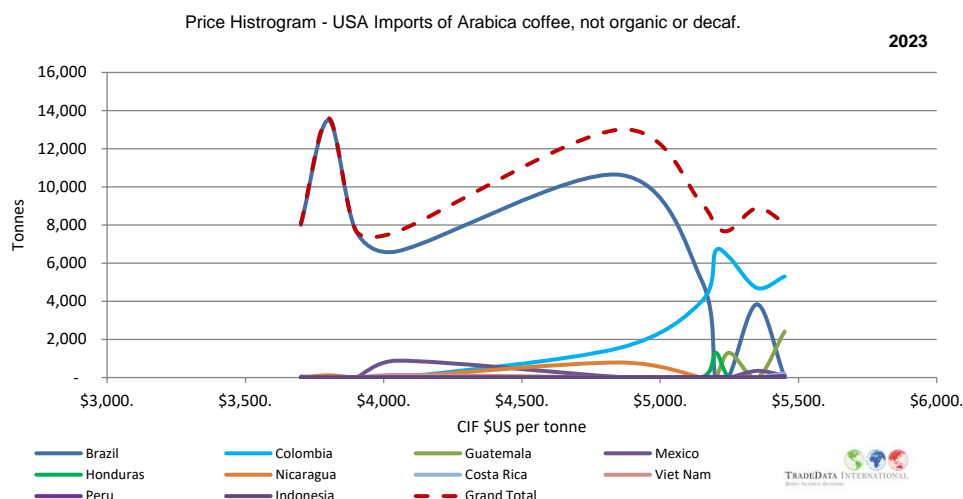
The following chart lists the Ports of Discharge in the USA where imports arrive. Import arrives all around the country with the larger ports of entry of New York City, New Orleans, and San Francisco.



Market Segments

The following chart lists a Price Histogram by Country. This shows the volumes imported at different price points and which major origin country supply at these price points. The Excel file enables the user to select different years and to the chart will redraw itself accordingly. Thus far in 2023 there are three main price points at:

- around \$US 3,750 per tonne from Brazil
- around \$us 4,800 most from Brazil and to a lesser extent from Colombia and Nicaragua and
- between \$US 5,300 and \$US 5,400per tonne with Colombia and Brazil the major supply countries.



Two Typical Transactions

The following table list two typical data transactions as found in the USA import data set.

HS Code	0901110025	0901110025	
TradeType	Imports	Imports	
Year	2017	2017	
Month	09	09	
Description	COFFEE, ARABICA, NOT ORGANIC NOT DECAF NOT ROASTED	COFFEE, ARABICA, NOT ORGANIC NOT DECAF NOT ROASTED	
Reporting_Country	U.S.A.	U.S.A.	
Reporting_Country_strd	U.S.A.	U.S.A.	
Partner_Country	Kenya	Zimbabwe	
Partner_Country_strd	Kenya	Zimbabwe	
Value_Unit	USD	USD	
Value_CIF		\$3,546,848.00	\$27,721.00
Value_AUD		\$4,448,456.76	\$34,767.68
Value_Euro		2,962,327.45	23,152.58
Value_USD		\$3,546,848.00	\$27,721.00
Quantity1_Unit	Tonnes	Tonnes	
Quantity1		633.547	17.62
Quantity2_Unit	Kg	Kg	
Quantity2		643,520	17,800
Port	NEW ORLEANS LA.	HOUSTON TEX	
Date		Sep-17	Sep-17
Value_FOB		\$3,488,938.00	\$27,720.00
Mode_of_Transport	SEA	SEA	

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