

SAMPLE FILE - Australian Imports of Packaged olive oil (excl. virgin) and its fractions, not chemically modified.

The purpose of this paper is to show what sort of analytical tables and charts are available in a standard TradeData Excel file for any product imported into Australia. The product chosen was **Packaged Olive Oil (excl. virgin)**. Similar information is available for any product. The information is supplied in Excel file format and the file is designed to enable efficient analysis of the underlying statistics. At the end of this paper three typical import transactions are list to demonstrate the underlying import information that is available.

Table - Top Ten Origin Countries

The following table comes directly out of the standard excel file and shows – monthly – the top ten supply countries in terms of volumes as well as average prices per month. This table provides a convenient summary of month-to-month movements in imports. TradeData will normally supply the current year and five years of historic data. However, if more data is required, in most cases, we can supply at no extra charge.

Top 10 Origin Countries for Australia Imports

		Spain	Italy	Greece	Turkey	Lebanon	Syria	UK	Portugal	Un Arab Emir	Germany	Others	Total
Jan-23	CIF per Tonnes	\$7,084.40	\$7,984.26	\$7,057.99	\$6,812.04	\$3,880.59	\$32,096.60	#DIV/0!	\$1,538.90	#DIV/0!	#DIV/0!	\$7,085.75	\$7,079.84
	Quantity	845.2	64.2	132.9	7.3	15.6	0.2	0.0	2.4	0.0	0.0	0.1	1,067.9
Feb-23	CIF per Tonnes	\$7,670.88	\$7,897.64	\$3,444.29	\$6,608.84	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	\$7,675.23	\$6,737.98
	Quantity	366.1	16.1	107.5	60.8	0.0	0.0	0.0	0.0	0.0	0.0	0.4	550.8
Mar-23	CIF per Tonnes	\$7,740.45	\$10,625.86	\$4,794.50	\$6,212.44	\$4,908.81	\$23,500.17	#DIV/0!	\$1,679.42	\$8,631.84	#DIV/0!	\$7,740.45	\$7,779.57
	Quantity	687.8	99.4	73.0	15.3	3.1	0.1	0.0	1.5	3.7	0.0	0.0	883.9

Details

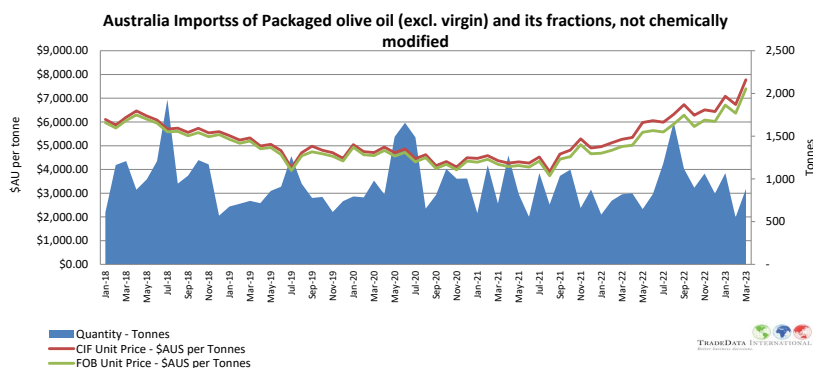
There is a worksheet in the excel file that lists Port to Port details, by country, and average prices each month. Note these are prices at a Purchase Price (FOB) level, as well as a landed cost in Australia level (CIF) that include transport and insurance costs. A small sample is below.

Code	150990003
TradeType	Imports
Year	2023
Description	Packaged olive oil (excl. virgin) and its fractions, not chemically modified
Reporting	Australia
Quantity1	Tonnes

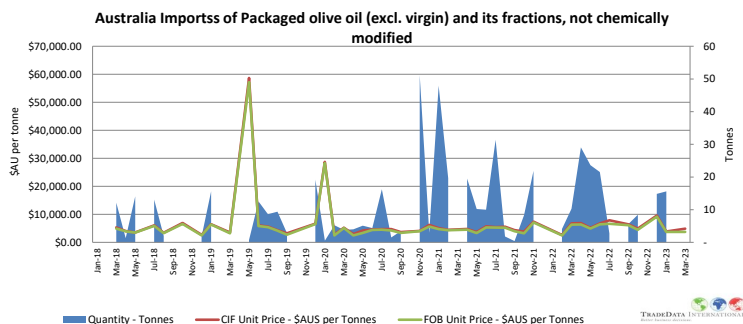
Date	Country	Port_OS	Port	Mode Transport	Data			AUD	AUD
					Sum of Quantity1	Sum of Value_CIF	Sum of Value_FOB	Unit Price CIF	Unit Price FOB
Mar-23	Spain	OTHER AND UNSPEC PORTS-SPAIN	Melbourne	SEA	431	3,212,323	3,040,850	\$7,451.97	\$7,054.19
			Sydney	SEA	131	986,037	947,383	\$7,528.72	\$7,233.59
			Fremantle	SEA	69	579,185	561,172	\$8,435.55	\$8,173.20
			Port Adelaide	SEA	17	133,006	126,905	\$7,732.88	\$7,378.21
			Brisbane	SEA	13	111,621	107,352	\$8,887.03	\$8,547.17

Price and Quantity

The next chart shows monthly movement in imports volumes - the blue shaded area of the chart - and in average prices. The green line shows average prices without Transport and Insurance Costs (FOB) and the Red Line includes Transport and Insurance cost (CIF). Since the middle of 2021 average prices have increased sharply and this has been associated with increased import volumes in 2022.

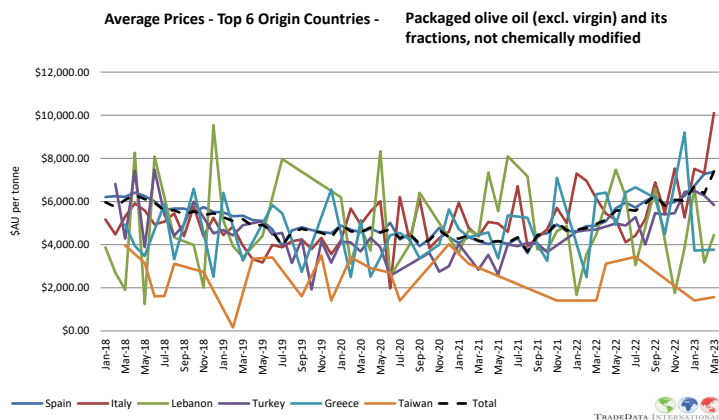


The excel file enables the user to select a supply country and then redraw this Price & Quantity chart only including imports from the selected country. The chart below lists Price and Quantity where imports only from Greece are selected. Imports from Greece are usually low and erratic with many months of no imports from Greece. Average prices have been stable over time.



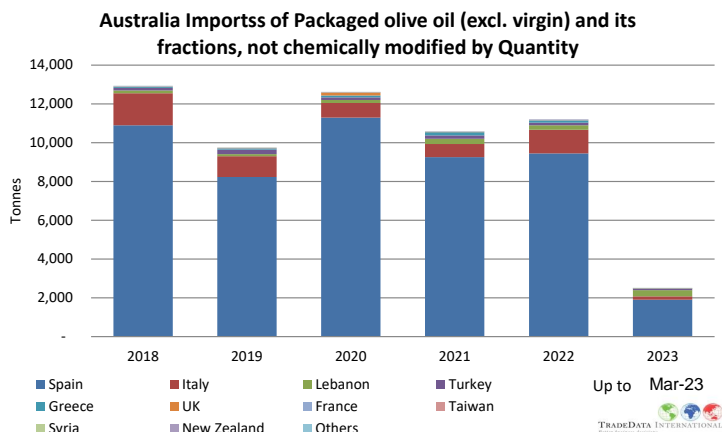
Average Prices – Top Six Supply Countries over Time

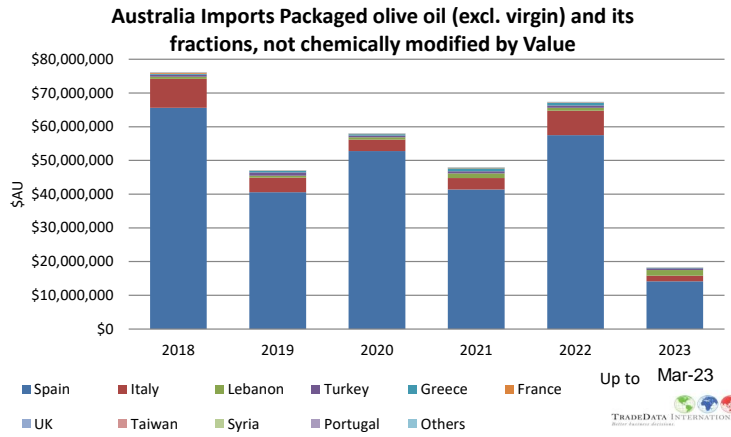
The following chart list average prices for the top 6 supply countries to Australia. Most of the major supply countries supply at prices close to the overall average which in recent years has been below \$AU 5,000 per tonne before increasing in 2022 to over \$AU 6,000 per tonne. Imports from Lebanon and Italy are often at higher than average prices and from Taiwan at lower than average prices.



Major Supply Countries

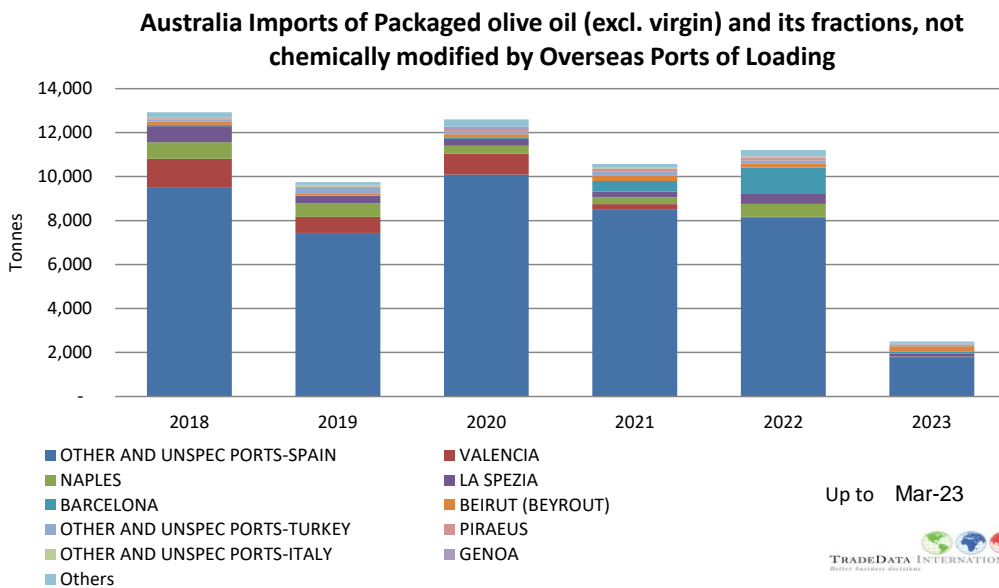
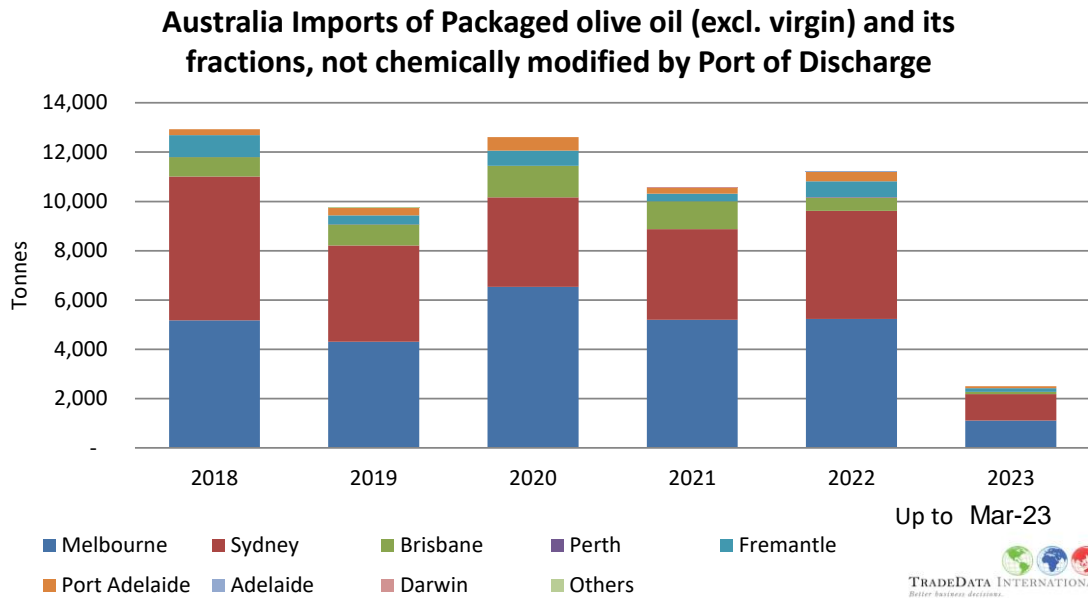
The following two charts list annually the top ten supply countries to Australia, first in volume then in value terms. These charts draw the major supply countries market shares over time. Imports from Spain and to a lesser extent Italy dominate.





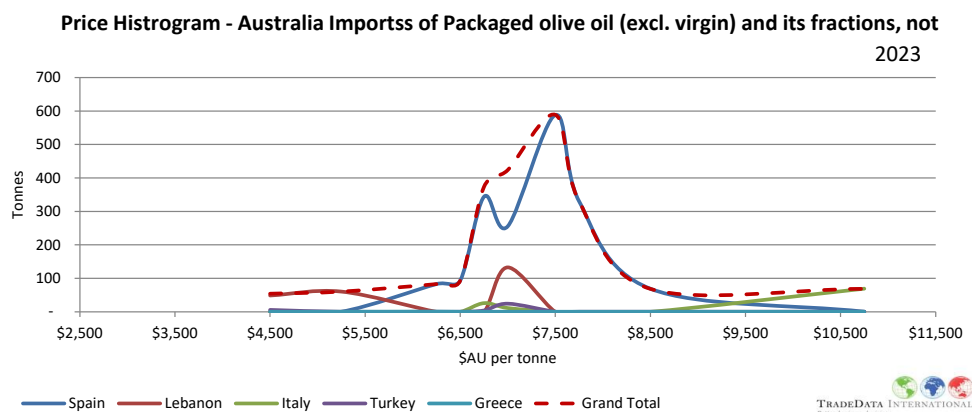
Imports Volumes by Ports of Loading and Discharge

The following two charts list the Ports of Loading overseas where imports originate and the Ports of Discharge in Australia. Imports are mostly discharged in Melbourne in Sydney.



Market Segments

The following chart lists a Price Histogram by Country. This shows for the first three months of 2023, volumes imported at different price points, and which major supply country supplied at these price points. The Excel file enables the user to select different years and to the chart will redraw itself accordingly. Spain is the major supply country and in 2022 mostly supplies at prices between \$AUD 6,500 and \$AUD 8,000 per tonne with lower volume of sales below 6,500 per tonne. Lebanon a smaller supply country, supplies mostly at prices around \$AUD 57,000 per tonne.



Three Typical Transactions

The following table list three typical data transactions as found in the Australian Import data set.

TradeType	Imports	Imports	Imports
Year	2022	2022	2022
Month	12	12	12
Description	Packaged olive oil (excl. virgin) and its fractions, not chemically modified	Packaged olive oil (excl. virgin) and its fractions, not chemically modified	Packaged olive oil (excl. virgin) and its fractions, not chemically modified
Reporting_Country	Australia	Australia	Australia
Reporting_Country_strd	Australia	Australia	Australia
Partner_Country	Lebanon	Malaysia	Spain
Partner_Country_strd	Lebanon	Malaysia	Spain
Value_Unit	AUD	AUD	AUD
Value_CIF	\$136,004.96	\$31,369.29	\$1,059,086.86
Value_AUD	\$136,004.96	\$31,369.29	\$1,059,086.86
Value_Euro	86,740.58	20,006.56	675,459.20
Value_USD	\$91,808.40	\$21,175.44	\$714,922.95
Quantity1_Unit	Tonnes	Tonnes	Tonnes
Quantity1	34.33	8.17	143.19
Quantity2_Unit	Kilograms	Kilograms	Kilograms
Gross_Weight_Kgs	23960	n/a	356700
Port	Sydney	Sydney	Sydney
Date	December 2022	December 2022	December 2022
Unit_Price	\$4,000.00	\$3,750.00	\$7,500.00
Value_FOB	\$132,096.35	\$30,669.76	\$979,211.37
Port_OS	BEIRUT (BEYROUT)	Pasir Gudang (incl. Johor port)	OTHER AND UNSPEC PORTS- SPAIN
Mode_of_Transport	SEA	SEA	SEA

Please Note: with Australian import or export statistics it is impossible to obtain company details associated with international trade due to strict privacy laws in Australia.

Disclaimer

This paper has been supplied by TradeData International Pty Ltd ("TradeData"). TradeData makes no representation to any other person with regard to the completeness or accuracy of the data or information contained herein, and it accepts no responsibility and disclaims all liability (save for liability which cannot be lawfully disclaimed) for loss or damage whatsoever suffered or incurred by any other person resulting from the use of, or reliance upon, the data or information contained herein.

Copyright in this publication is owned by TradeData International Pty Ltd. The publication is provided on the basis that the user agrees not to copy the material contained within it for other than their own purposes. In the event that the user uses or quotes from the material in this publication - in papers, reports, or opinions prepared for any other person - it is agreed that it will be sourced to TradeData International Pty Ltd.