

SAMPLE FILE - Australian Imports of Packaged olive oil (excl. virgin) and its fractions, not chemically modified

The purpose of this paper is to show what sort of analytical tables and charts are available in a standard TradeData Excel file for any product imported into Australia. The product chosen was **Packaged Olive Oil (excl. virgin)**. Similar information is available for any product. The information is supplied in Excel file format and the file is designed to enable efficient analysis of the underlying statistics. At the end of this paper three typical import transactions are list to demonstrate the underlying import information that is available.

Table – Top Ten Origin Countries

The following table comes directly out of the standard excel file and shows – monthly – the top ten supply countries in terms of volumes as well as average prices per month. This table provides a convenient summary of month-to-month movements in imports. TradeData will normally supply the current year and five years of historic data. However, if more data is required, in most cases, we can supply at no extra charge.

Top 10 Origin Countries for Australia Imports

| | Spain | Italy | Greece | Turkey | Lebanon | Syria | UK | Portugal | Un Arab Emir | Germany | Others | Total |
|-----------------------|------------|------------|------------|------------|------------|-------------|-------------|----------|--------------|---------|------------|------------|
| Oct-22 CIF per Tonnes | \$6,347.95 | \$5,995.56 | #DIV/0! | \$5,781.89 | \$4,926.41 | \$16,047.20 | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! | \$6,353.53 | \$6,288.56 |
| Quantity | 740.6 | 127.5 | 0.0 | 17.9 | 8.4 | 1.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.9 | 896.3 |
| Nov-22 CIF per Tonnes | \$6,383.58 | \$8,184.27 | \$2,331.52 | \$5,931.42 | #DIV/0! | #DIV/0! | \$60,294.83 | #DIV/0! | #DIV/0! | #DIV/0! | \$6,387.48 | \$6,510.84 |
| Quantity | 964.5 | 80.7 | 2.4 | 16.0 | 0.0 | 0.0 | 0.1 | 0.0 | 0.0 | 0.0 | 0.1 | 1,063.7 |
| Dec-22 CIF per Tonnes | \$6,724.22 | \$5,630.25 | \$3,961.69 | \$6,874.68 | \$9,597.72 | \$19,467.67 | \$15,026.13 | #DIV/0! | #DIV/0! | #DIV/0! | \$6,691.74 | \$6,439.29 |
| Quantity | 617.6 | 151.5 | 34.3 | 3.0 | 14.8 | 0.1 | 0.1 | 0.0 | 0.0 | 0.0 | 8.2 | 829.6 |

Details

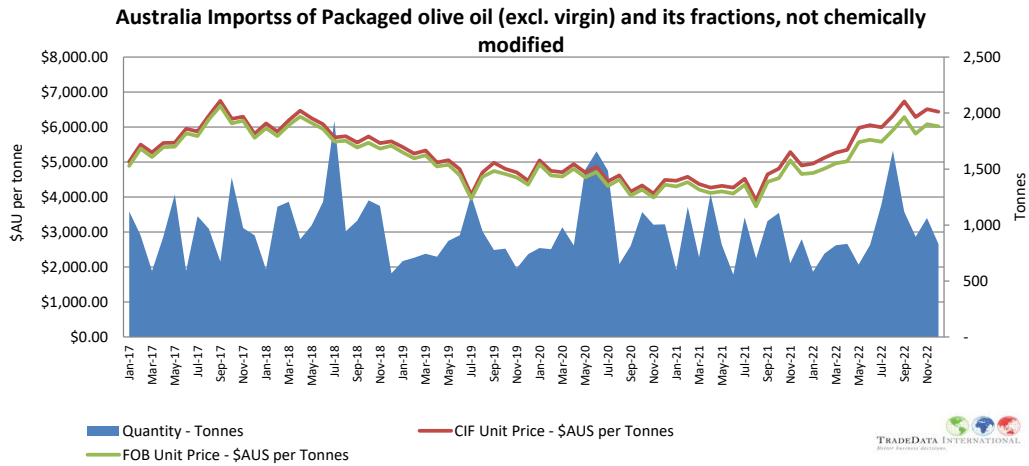
There is a worksheet in the excel file that lists Port to Port details, by country, and average prices each month. Note these are prices at a Purchase Price (FOB) level, as well as a landed cost in Australia level (CIF) that include transport and insurance costs. A small sample is below.

| | |
|-------------|--|
| Code | 150990003 |
| Trade Type | Imports |
| Year | 2022 |
| Description | Packaged olive oil (excl. virgin) and its fractions, not chemically modified |
| Reporting | Australia |
| Quantity1 | Tonnes |

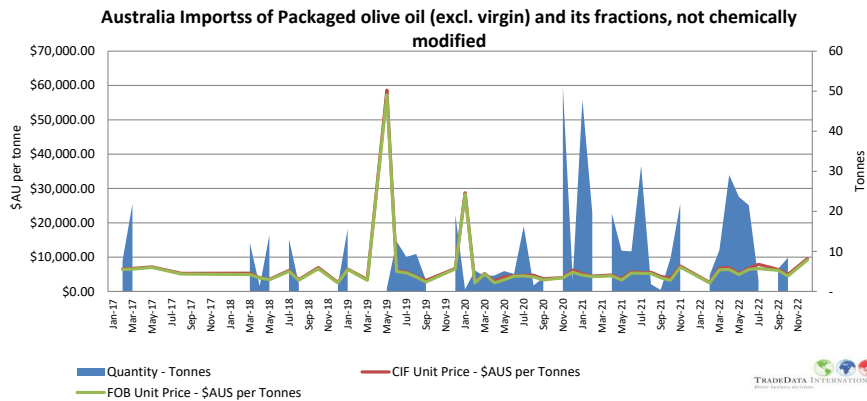
| Date | Country | Port_OS | Port | Mode Transport | Data | | | AUD | AUD |
|--------|---------|------------------------------|---------------|----------------|------------------|------------------|------------------|----------------|----------------|
| | | | | | Sum of Quantity1 | Sum of Value_CIF | Sum of Value_FOB | Unit Price CIF | Unit Price FOB |
| Dec-22 | Spain | OTHER AND UNSPEC PORTS-SPAIN | Melbourne | SEA | 251 | 1,655,019 | 1,542,264 | \$6,598.70 | \$6,149.13 |
| | | | Sydney | SEA | 234 | 1,642,630 | 1,529,555 | \$7,018.89 | \$6,535.72 |
| | | | Fremantle | SEA | 73 | 473,640 | 444,331 | \$6,500.68 | \$6,098.42 |
| | | | Port Adelaide | SEA | 49 | 313,275 | 295,051 | \$6,364.79 | \$5,994.53 |
| | | | Brisbane | SEA | 11 | 68,583 | 62,010 | \$6,397.66 | \$5,784.51 |
| | Italy | NAPLES | Sydney | SEA | 49 | 282,132 | 259,952 | \$5,767.22 | \$5,313.82 |
| | | | Port Adelaide | SEA | 5 | 41,284 | 39,818 | \$8,935.89 | \$8,618.62 |
| | | | Melbourne | SEA | 3 | 19,254 | 18,156 | \$7,640.66 | \$7,204.70 |

Price and Quantity

The next chart shows monthly movement in imports volumes - the blue shaded area of the chart - and in average prices. The green line shows average prices without Transport and Insurance Costs (FOB) and the Red Line includes Transport and Insurance cost (CIF). Between early 2018 and 2021 import volumes have been up and down and are associated with declining average prices. Since then, the reverse has occurred, average prices have increased strongly, and this is associated with higher import volumes in 2022.

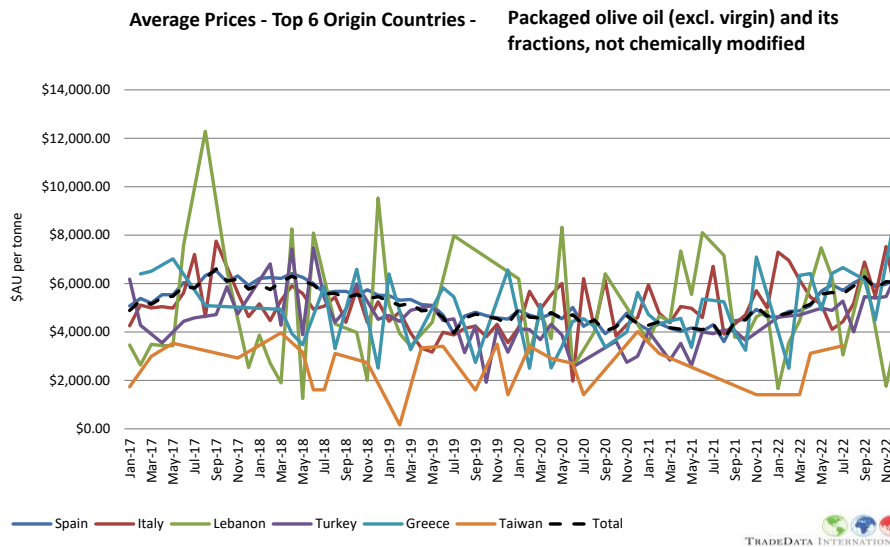


The excel file enables the user to select a supply country and then redraw this Price & Quantity chart only including imports from the selected country. The chart below lists Price and Quantity where imports only from Greece are selected. Imports from Greece are usually low and erratic with many months of no imports from Greece. In the second half of 2022 there are few imports from Greece,



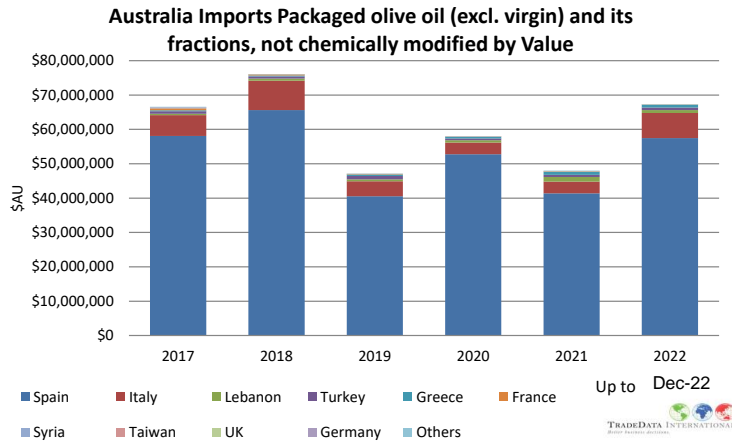
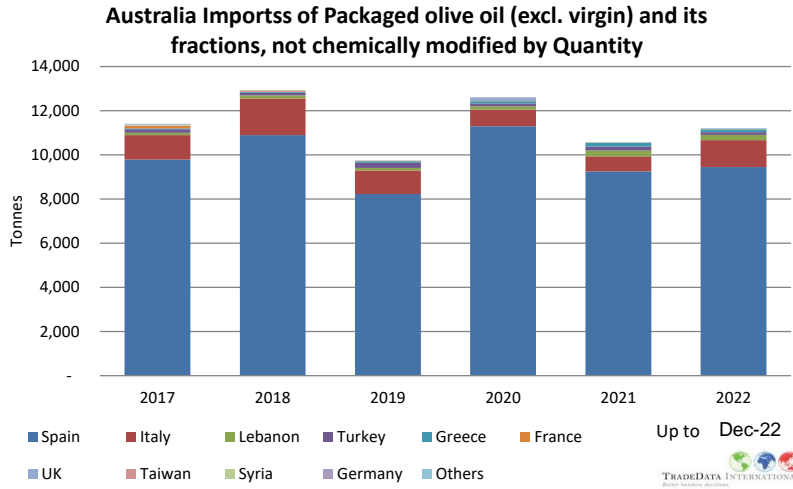
Average Prices – Top Six Supply Countries over Time

The following chart list average prices for the top 6 supply countries to Australia. Most of the major supply countries supply at prices close to the overall average which in recent years has been below \$AU 5,000 per tonne before increasing in 2022 to \$AU 6,000 per tonne. Imports from Lebanon and Italy are often at higher than average prices and from Taiwan at lower than average prices.



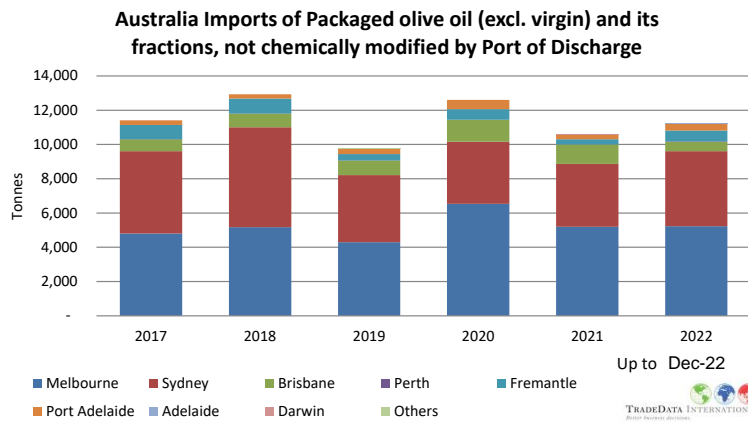
Major Supply Countries

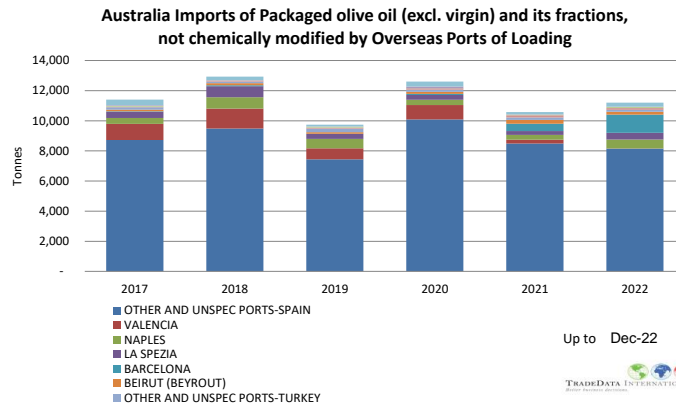
The following two charts list annually the top ten supply countries to Australia, first in volume then in value terms. These charts draw the major supply countries market shares over time. Imports from Spain and to a lesser extent Italy dominate.



Imports Volumes by Ports of Loading and Discharge

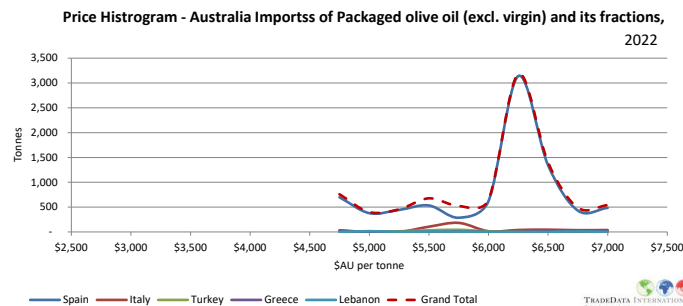
The following two charts list the Ports of Loading overseas where imports originate and the Ports of Discharge in Australia. Imports are mostly discharged in Melbourne in Sydney.





Market Segments

The following chart lists a Price Histogram by Country. This shows for 2022, volumes imported at different price points, and which major supply country supplied at these price points. The Excel file enables the user to select different years and to the chart will redraw itself accordingly. Spain is the major supply country and in 2022 mostly supplies at prices between \$AUD 6,000 and \$AUD 6,500 per tonne with lower volume of sales down to \$AU 4,750 per tonne. Italy a smaller supply country, supplies mostly at prices around \$AUD 5,750 per tonne.



Three Typical Transactions

The following table list three typical data transactions as found in the Australian Import data set.

| TradeType | Imports | Imports | Imports |
|------------------------|--|--|--|
| Year | 2022 | 2022 | 2022 |
| Month | 12 | 12 | 12 |
| Description | Packaged olive oil (excl. virgin) and its fractions, not chemically modified | Packaged olive oil (excl. virgin) and its fractions, not chemically modified | Packaged olive oil (excl. virgin) and its fractions, not chemically modified |
| Reporting_Country | Australia | Australia | Australia |
| Reporting_Country_strd | Australia | Australia | Australia |
| Partner_Country | Lebanon | Malaysia | Spain |
| Partner_Country_strd | Lebanon | Malaysia | Spain |
| Value Unit | AUD | AUD | AUD |
| Value_CIF | \$136,004.96 | \$31,369.29 | \$1,059,086.86 |
| Value_AUD | \$136,004.96 | \$31,369.29 | \$1,059,086.86 |
| Value_Euro | 86,740.58 | 20,006.56 | 675,459.20 |
| Value_USD | \$91,808.40 | \$21,175.44 | \$714,922.95 |
| Quantity1 Unit | Tonnes | Tonnes | Tonnes |
| Quantity1 | 34.33 | 8.17 | 143.19 |
| Quantity2 Unit | Kilograms | Kilograms | Kilograms |
| Gross Weight Kgs | 23960 | n/a | 356700 |
| Port | Sydney | Sydney | Sydney |
| Date | December 2022 | December 2022 | December 2022 |
| Unit Price | \$4,000.00 | \$3,750.00 | \$7,500.00 |
| Value_FOB | \$132,096.35 | \$30,669.76 | \$979,211.37 |
| Port_OS | BEIRUT (BEYROUT) | Pasir Gudang (incl. Johor port) | OTHER AND UNSPEC PORTS-SPAIN |
| Mode_of_Transport | SEA | SEA | SEA |

Please Note: with Australian import or export statistics it is impossible to obtain company details associated with international trade due to strict privacy laws in Australia.

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