

SAMPLE FILE – USA Imports of Arabica Coffee, not organic, decaffeinated or roasted

The purpose of this paper is to show what sort of typical analytical tables and charts are available in a standard TradeData Excel file for any product imported into the USA. The product chosen was Arabica coffee. Similar information is available for any product. The information is supplied in Excel file format and the file is designed to enable efficient analysis of the underlying statistics. At the end of this paper two typical import transactions are listed to demonstrate the underlying import information that is available in TradeData’s standard Excel file.

Table – Top Ten Origin Countries

The following table comes directly out of our standard excel file and shows – monthly – the top ten origin countries in terms of volumes as well as average prices per month by country. This table provides a convenient summary of month-to-month movements in imports. TradeData will normally supply the current year and five years of back data in its data files. However, if more data is required, in most cases, we can supply at no extra charge.

		Brazil	Colombia	Nicaragua	Guatemala	Honduras	Viet Nam	Peru	Mexico	Indonesia	Costa Rica	Others	Total
Dec-21	CIF per Tonnes	\$3,456.90	\$5,630.87	\$4,144.37	\$4,769.40	\$4,774.13	\$2,298.85	\$5,295.56	\$4,453.99	\$5,753.79	\$5,434.20	\$5,371.83	\$4,452.64
	Quantity	35,974.6	22,376.7	1,493.6	1,907.9	2,259.7	1,771.3	4,022.5	2,120.7	2,417.4	948.1	5,365.3	80,657.9
Jan-22	CIF per Tonnes	\$3,796.62	\$5,871.53	\$4,891.06	\$5,707.11	\$5,130.16	\$2,502.42	\$5,394.06	\$4,999.74	\$5,995.07	\$6,806.67	\$5,475.78	\$4,852.29
	Quantity	31,402.1	28,239.4	4,221.3	2,554.0	3,673.5	4,151.4	5,288.3	1,660.0	1,814.5	1,318.3	4,803.6	89,126.4
Feb-22	CIF per Tonnes	\$4,264.44	\$6,014.61	\$5,188.08	\$5,782.21	\$5,526.05	\$3,026.76	\$5,288.85	\$6,264.60	\$6,391.64	\$6,046.00	\$5,333.98	\$5,045.95
	Quantity	39,556.3	17,352.1	4,369.8	5,270.2	5,155.2	1,176.8	2,208.1	1,432.9	2,060.0	2,853.4	5,543.2	86,978.0

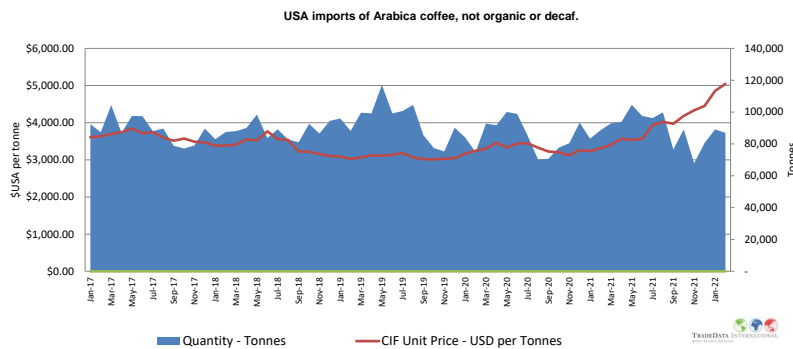
Details

There is a worksheet in the excel file that lists USA import details by country, volumes and average prices, each month. Note these are prices on an CIF basis and as such include transport and insurance costs. A small sample is below.

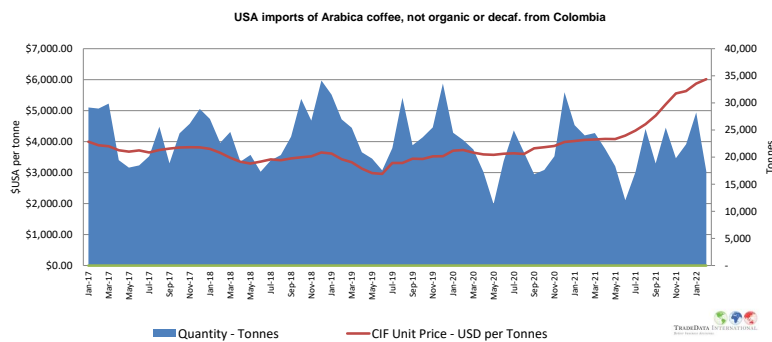
Date	Partner_Country_strd	Port	Mode_of_Transport	Data		Unit Price CIF USD per tonne
				Sum Quantity	Sum ValueUSD	
Dec-21	Brazil	DETROIT MICH.	OTHERS	40	104,158	\$2,585.08
		NEW YORK CITY N.Y.	SEA	9,381	30,663,066	\$3,268.80
		BUFFALO N.Y.	OTHERS	38	167,580	\$4,364.06
		LOS ANGELES CALIF	SEA	508	1,595,199	\$3,141.55
		HOUSTON TEX.	SEA	3,993	13,194,108	\$3,304.60
		OGDENSBURG N.Y.	OTHERS	19	58,309	\$3,036.93
		NEW ORLEANS LA.	SEA	9,783	33,582,235	\$3,432.84
		SEATTLE WASH.	SEA	1,231	4,781,332	\$3,885.62
		SAVANNAH GA.	SEA	442	2,009,262	\$4,545.75
		NORFOLK VA.	SEA	859	3,358,737	\$3,908.16
	SAN FRANCISCO CA	SEA	1,651	6,041,797	\$3,659.19	
	PEMBINA N. DAK.	OTHERS	0	3,580	\$7,442.83	
	MIAMI FLA.	AIR	3	31,873	\$10,624.33	
	BALTIMORE M.D.	SEA	1,704	6,824,634	\$4,005.40	
	TAMPA FLA.	SEA	1,484	5,753,103	\$3,876.47	
	CHARLESTON S.C.	SEA	4,495	14,476,727	\$3,220.55	
	PHILADELPHIA PA.	SEA	343	1,710,413	\$4,986.50	
	DALLAS/FORT WORT	AIR	1	4,615	\$8,691.15	
	Colombia	DETROIT MICH.	OTHERS	4	12,920	\$3,691.43
		NEW YORK CITY N.Y.	SEA	4,396	25,073,109	\$5,703.70
BUFFALO N.Y.		OTHERS	19	86,675	\$4,535.58	
LOS ANGELES CALIF		SEA	616	3,400,760	\$5,519.88	
HOUSTON TEX.		SEA	2,098	11,817,829	\$5,631.69	
OGDENSBURG N.Y.		OTHERS	7	31,469	\$4,782.52	
NEW ORLEANS LA.		SEA	3,696	20,124,770	\$5,445.16	
SEATTLE WASH.		SEA	366	1,974,847	\$5,388.47	
SAVANNAH GA.		AIR	1	32,249	\$41,881.82	
NORFOLK VA.		SEA	2,375	13,457,009	\$5,665.49	
SAN FRANCISCO CA	SEA	1,123	6,350,566	\$5,656.71		
MIAMI FLA.	SEA	2,596	14,915,672	\$5,745.26		
BALTIMORE M.D.	SEA	91	534,258	\$5,888.83		
TAMPA FLA.	SEA	1,096	6,082,621	\$5,551.16		
CHARLESTON S.C.	SEA	58	304,811	\$5,269.90		
PHILADELPHIA PA.	SEA	3,817	21,681,287	\$5,680.73		
				19	119,529	\$6,340.72

Price and Quantity

The next chart shows monthly movement in imports volumes - the blue shaded area of the chart - and in average prices on a CIF basis. Import volumes, tend to be a little lower at the start/end of each year and higher in the middle of the year but stable on a trend basis. Average prices were around \$US 3,500 a tonne but from early 2021 have risen sharply to above \$US 5,000 a tonne in February 2022.

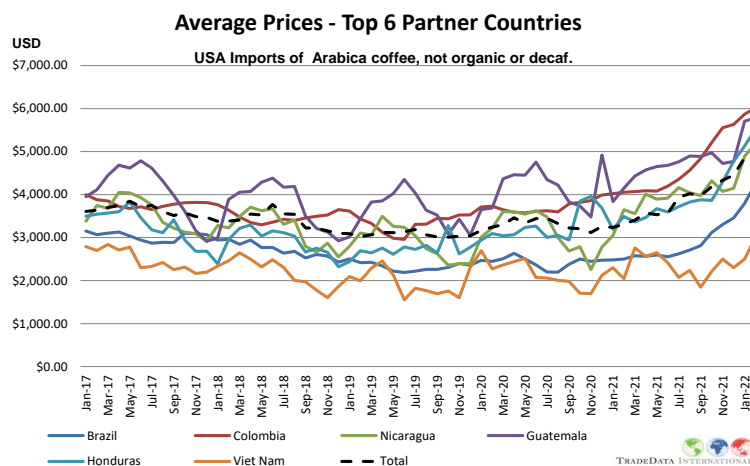


The excel file enables the user to select an origin country and then redraw this Price&Quantity chart to only include imports from the selected country. The chart below lists Price and Quantity where imports from Colombia are selected. Import volumes have a seasonal pattern with higher import volumes near the end of each year and lower volumes in the middle of the year. In recent years average prices from Colombia have been around \$US 3,500 but this has increased sharply from late 2020 to around \$US 6,000 a tonne in early 2022.



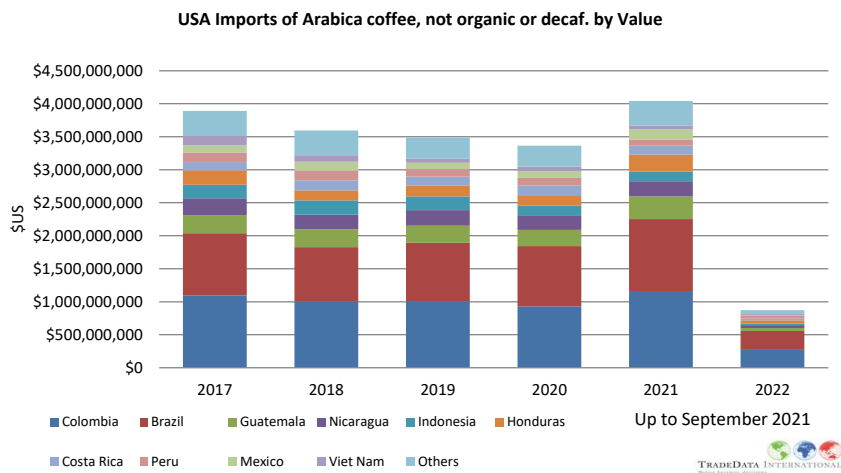
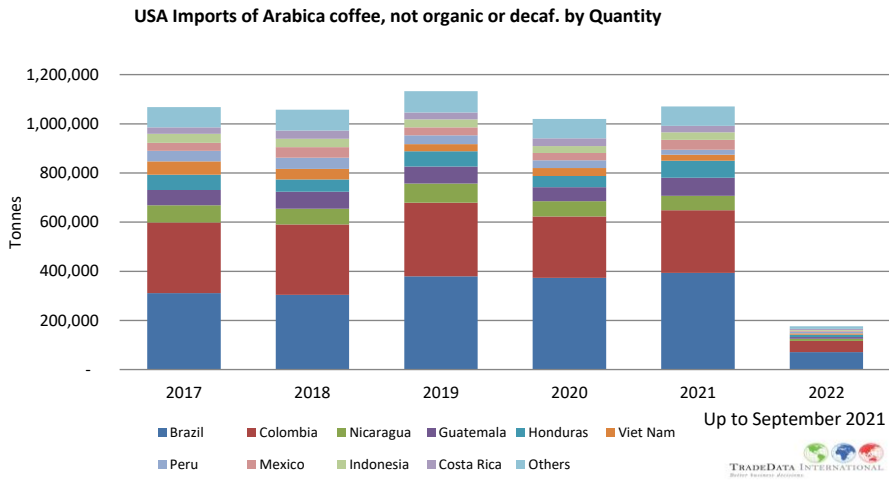
Average Prices – Top Six Origin Countries

The following chart list average prices over time for the Top 6 origin countries for the USA. Average prices declined during 2017 and 2018 and then stabilised in 2019. Prices have increased in early 2020, again in 2021 and more so in early 2022. Imports from Guatemala and Colombia tend be above average and from Brazil, Vietnam, and Honduras below average.



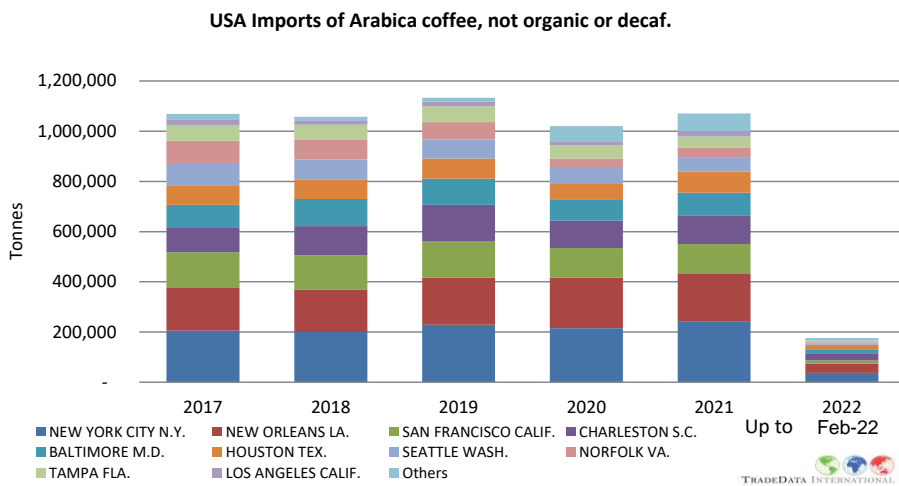
Major Origin Countries

The following two charts list annually the top ten origin countries for USA imports both in volume and value terms. These charts draw the major origin countries market shares over time. Total import volumes peaked in 2019 and are lower in 2020. In value terms the market peaked at just above 4 billion US dollars in 2021 due to higher prices.



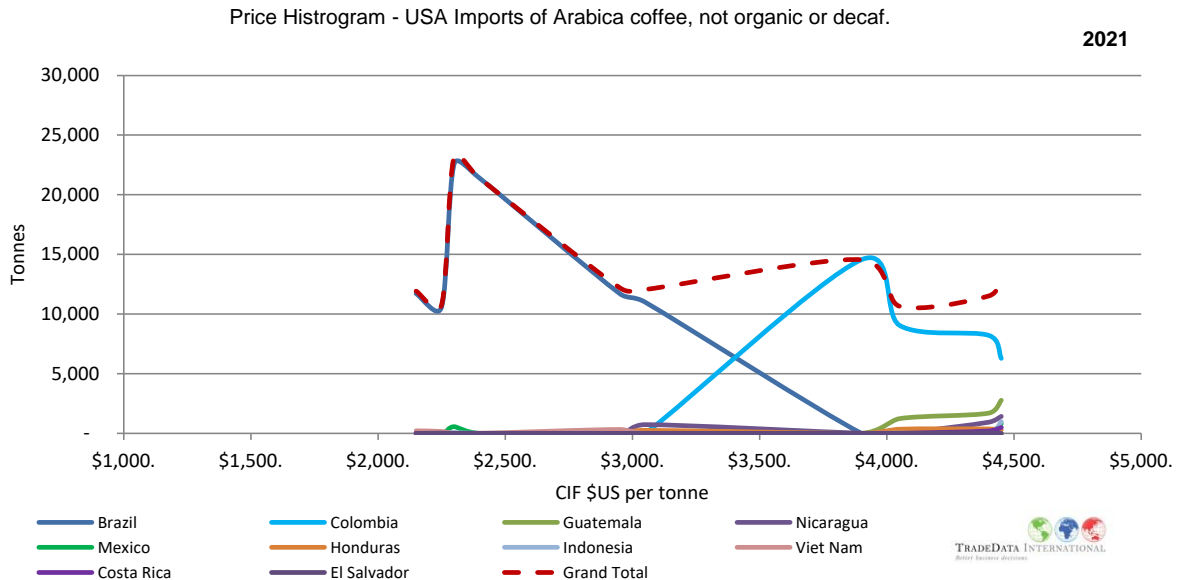
Imports Volumes by Ports of Discharge in the USA

The following chart lists the Ports of Discharge in the USA where imports arrive. Import arrives all around the country with the larger ports of entry of New York City, New Orleans, and San Francisco.



Market Segments

The following chart lists a Price Histogram by Country. This shows the volumes imported at different price points and which major origin country supply at these price points. The Excel file enables the user to select different years and to the chart will redraw itself accordingly. In the first 9 months of 2021 there are three main price points (\$US2,350, around \$US 4,000 and \$US 4,400 per tonne). Brazil is the major supplier at the lower and Colombia at the two higher price points.



Two Typical Transactions

The following table list two typical data transactions as found in the USA import data set.

HS Code	0901110025	0901110025
TradeType	Imports	Imports
Year	2017	2017
Month	09	09
Description	COFFEE, ARABICA, NOT ORGANIC NOT DECAF NOT ROASTED	COFFEE, ARABICA, NOT ORGANIC NOT DECAF NOT ROASTED
Reporting_Country	U.S.A.	U.S.A.
Reporting_Country_strd	U.S.A.	U.S.A.
Partner_Country	Kenya	Zimbabwe
Partner_Country_strd	Kenya	Zimbabwe
Value_Unit	USD	USD
Value_CIF	\$3,546,848.00	\$27,721.00
Value_AUD	\$4,448,456.76	\$34,767.68
Value_Euro	2,962,327.45	23,152.58
Value_USD	\$3,546,848.00	\$27,721.00
Quantity1 Unit	Tonnes	Tonnes
Quantity1	633.547	17.62
Quantity2 Unit	Kg	Kg
Quantity2	643.520	17,800
Port	NEW ORLEANS LA.	HOUSTON TEX
Date	Sep-17	Sep-17
Value_FOB	\$3,488,938.00	\$27,720.00
Mode_of_Transport	SEA	SEA

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