

SAMPLE FILE - Indonesia Imports of Virgin Olive Oil, in packing of net weight <=30 kg

The purpose of this paper is to show what sort of typical analytical tables and charts are available in a standard TradeData Excel file for any product imported into Indonesia. The product chosen was Virgin Olive Oil. Similar information is available for any product. The information is supplied in Excel file format and the file is designed to enable efficient analysis of the underlying statistics. At the end of this paper there are list two typical import transactions to demonstrate the underlying import information that is available in TradeData's standard Excel file.

Table - Top Ten Origin Countries

The following table comes directly out of our standard excel file and shows – monthly – the top ten supply countries in terms of volumes as well as average prices, per month, by country. This table provides a convenient summary of month-to-month movements in imports. TradeData will normally supply the current year and five years of back data in its data files. However, if more data is required, in most cases, we can supply at no extra charge.

Top 10 Origin Countries of INDONESIA Imports of Virgin olive oil, in packings of a net weight not exceeding 30 kg

| | Italy | Spain | Turkey | Australia | Egypt | South Korea | Belgium | Netherlands | Syria | Palestine | Others | Total |
|----------------------|--------|--------|---------|-----------|---------|-------------|---------|-------------|---------|-----------|---------|-----------|
| Quantity | 64,304 | 92,444 | 0 | 0 | 0 | 1,262 | 0 | 0 | 0 | 0 | 421.0 | 158,431.0 |
| Dec-21 CIF per Kg | \$6.54 | \$5.67 | #DIV/0! | #DIV/0! | #DIV/0! | \$1.78 | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! | \$2.59 | \$5.98 |
| Quantity | 47,943 | 31,236 | 1,975 | 0 | 0 | 490 | 0 | 0 | 0 | 0 | 0.0 | 81,644.0 |
| Jan-22 CIF per Kg | \$5.28 | \$6.92 | \$2.83 | #DIV/0! | #DIV/0! | \$4.58 | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! | \$5.84 |
| Quantity | 63,751 | 67,450 | 11,261 | 0 | 0 | 1,047 | 0 | 0 | 0 | 0 | 61.0 | 143,570.0 |
| Feb-22 CIF per Kg | \$5.22 | \$5.45 | \$4.30 | #DIV/0! | #DIV/0! | \$3.67 | #DIV/0! | #DIV/0! | #DIV/0! | #DIV/0! | \$41.41 | \$5.26 |

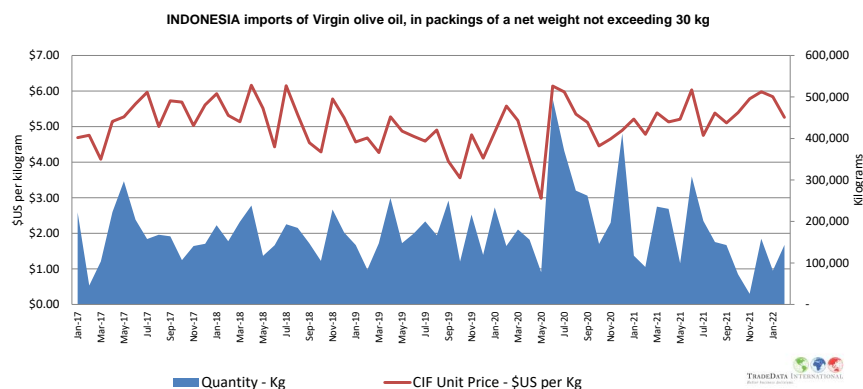
Details

There is a worksheet in the excel file that lists Indonesian import details by country and average prices each month. Note these are prices at landed cost in Indonesia (CIF) which include transport and insurance costs. A small sample is below.

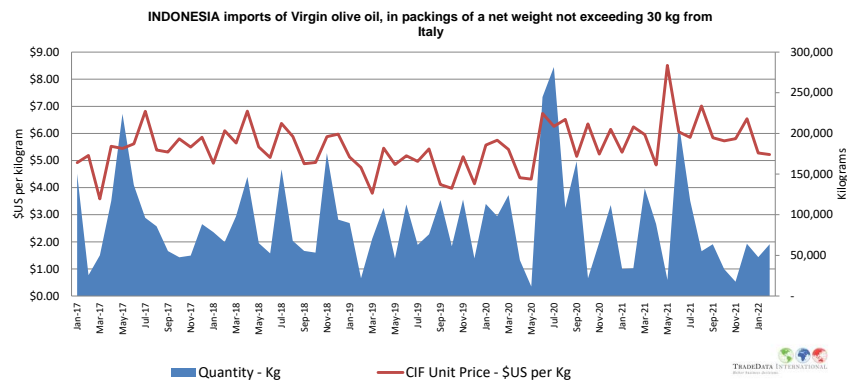
| Date | Partner_Country_strd | Port | Mode_of_Transport | Data | | Unit Price CIF |
|--------|----------------------|----------------------|-------------------|------------------|------------------|----------------|
| | | | | Sum of Quantity1 | Sum of Value_CIF | |
| Feb-22 | Spain | TANJUNG PRIOK | | 67,450 | \$367,617.00 | \$5.45 |
| | Italy | TANJUNG PRIOK | | 63,751 | \$332,792.00 | \$5.22 |
| | Turkey | TANJUNG PRIOK | | 11,261 | \$48,404.00 | \$4.30 |
| | South Korea | TANJUNG PRIOK | | 1,047 | \$3,838.00 | \$3.67 |
| | New Zealand | SOEKARNO-HATTA (Air | | 55 | \$2,514.00 | \$45.71 |
| | Japan | SOEKARNO-HATTA (Air | | 6 | \$12.00 | \$2.00 |
| | | | | | | |

Price and Quantity

The next chart shows monthly movement in import volumes - the blue shaded area of the chart - and in average prices on a CIF basis. Import volumes are higher in the middle of each year. Import volumes are erratic on a month-to-month basis but stable over time if considered on a trend basis. There was a surge in imports in the middle of 2020 and these volumes have subsequent declined down to just above previous levels Average prices fell through 2019 and recovered in 2020.

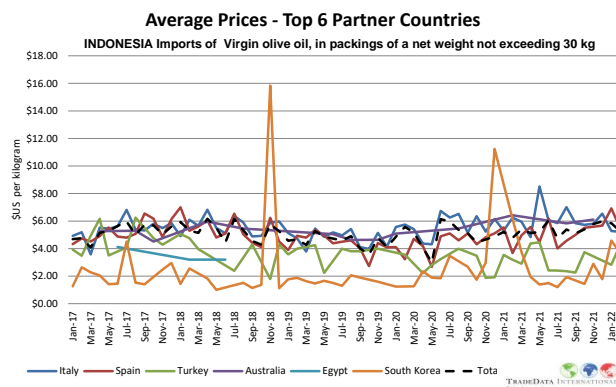


The excel file enables the user to select a supply country and then redraw this Price & Quantity chart to only include imports from the selected country. The chart below lists Price and Quantity where imports only from Italy are selected. Import volumes from Italy peaked in 2017 and have been lower in 2021.



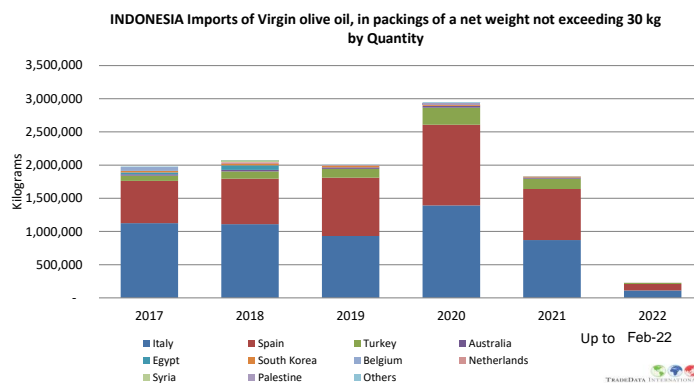
Average Prices – Top Six Supply Countries over Time

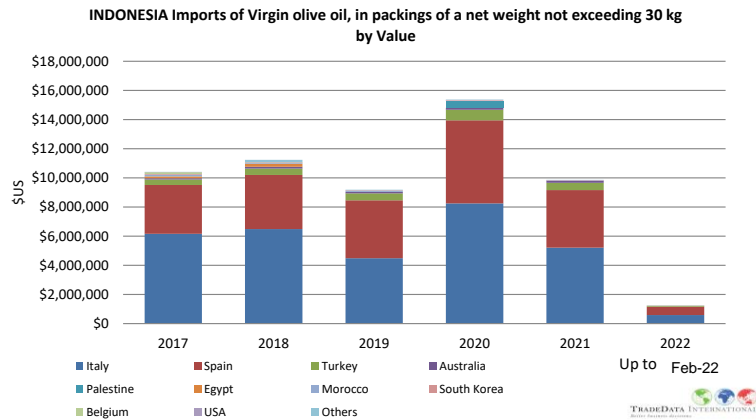
The following chart list average prices over time for the top 6 supply countries to Indonesia. Italy and Spain are the two largest (by far) supply countries, and they sell at prices close to the average. The other countries listed sell at far lower prices and sell smaller volumes.



Major Supply Countries

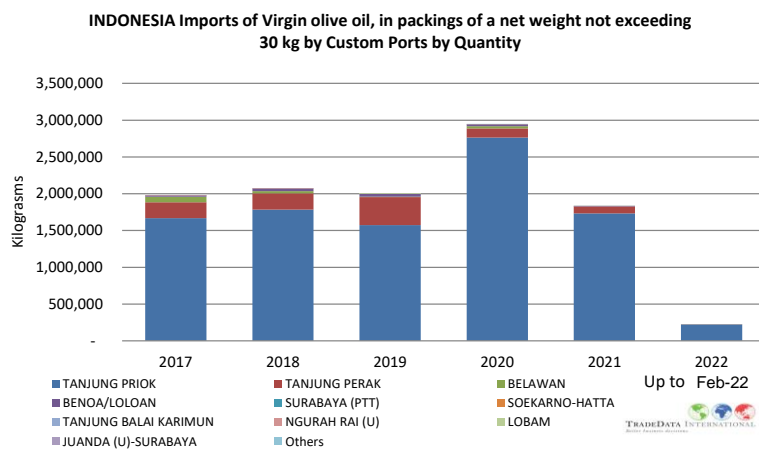
The following two charts list annually the top ten supply countries to Indonesia both in volume and value terms. These charts draw the major supply countries market shares over time. Imports from Italy and Spain dominate and combined they have well over 90% of the market. In 2020 imports were just under 3,000 tonnes with a value just above \$US 15 million. Volumes declined in 2021 to below previous years.





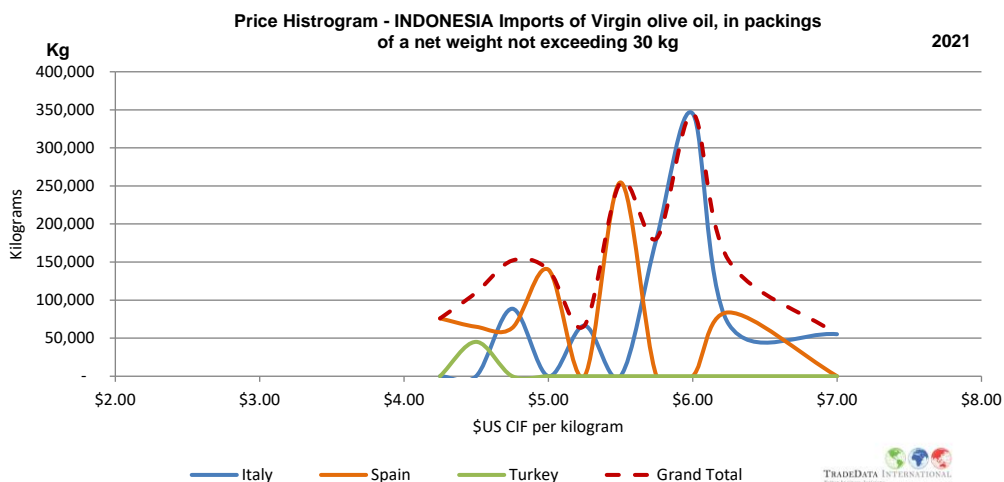
Imports Volumes by Ports of Discharge in Indonesia

The following chart lists the Ports of Discharge in Indonesia where imports arrive. In recent years over 90% of imports arrive in Tanjung Priok, and a small percentage in Tanjung Perak.



Market Segments

The following chart lists a Price Histogram by Country. This shows, in 2021, the volumes imported at different price points and which major supply country supplied at these price points. The excel file enables the user to select different years and the chart will redraw itself accordingly. Spain tends to supply at prices between \$US4.50 and \$US 5.5 per kilogram. Italy, the other major supplier, supplies large volumes around \$US 6.00 per kilogram, and smaller volumes at prices between \$US 4.50 and \$US 5.50 per kilogram. Turkey, a smaller supplier, supplies at prices between \$US 4.50 per kilogram.



Two Typical Transactions

The following table list two typical data transactions as found in the Indonesia Import data set.

| | | |
|------------------------|---|---|
| HS Code | 15091010 | 15091010 |
| TradeType | Imports | Imports |
| Year | 2017 | 2017 |
| Month | 03 | 03 |
| Deduced | FALSE | FALSE |
| HS Code Description | Virgin olive oil, in packings of a net weight not exceeding 30 kg | Virgin olive oil, in packings of a net weight not exceeding 30 kg |
| Reporting_Country | INDONESIA | INDONESIA |
| Reporting_Country_strd | INDONESIA | INDONESIA |
| Partner_Country | SPAIN | ITALY |
| Partner_Country_strd | Spain | Italy |
| Value Unit | USD | USD |
| Value_CIF | \$147,595.00 | \$112,464.00 |
| Value_AUD | \$193,703.68 | \$147,597.75 |
| Value_Euro | 138,001.33 | 105,153.84 |
| Value_USD | \$147,595.00 | \$112,464.00 |
| Quantity1 Unit | Kg | Kg |
| Quantity1 | 32,698.00 | 19,918.00 |
| Port | TANJUNG PRIOK | TANJUNG PRIOK |
| Date | Mar-17 | Mar-17 |
| Province | Jakarta | Jakarta |
| Mode_of_Transport | Sea | Sea |

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