

SAMPLE FILE - Australian Imports of Packaged Virgin Olive Oil

The purpose of this paper is to show what sort of analytical tables and charts are available in a standard TradeData Excel file for any product imported into Australia. The product chosen was **Packaged Virgin Olive Oil**. Similar information is available for any product. The information is supplied in Excel file format and the file is designed to enable efficient analysis of the underlying statistics. At the end of this paper three typical import transactions are list to demonstrate the underlying import information that is available.

Table – Top Ten Origin Countries

The following table comes directly out of the standard excel file and shows – monthly – the top ten supply countries in terms of volumes as well as average prices per month. This table provides a convenient summary of month-to-month movements in imports. TradeData will normally supply the current year and five years of historic data. However, if more data is required, in most cases, we can supply at no extra charge.

Top 10 Origin Countries for Australia Imports

		Spain	Italy	Greece	Turkey	Lebanon	Syria	UK	Portugal	Un Arab Emir	Germany	Others	Total
Oct-21	CIF per Tonnes	\$5,713.87	\$8,210.06	\$7,294.31	\$4,879.21	\$3,179.53	\$7,212.83	#DIV/0!	#DIV/0!	\$6,265.59	#DIV/0!	\$5,751.76	\$6,219.31
	Quantity	1,488.0	343.0	70.7	42.5	4.4	8.2	0.0	0.0	20.5	0.0	3.8	1,980.9
Nov-21	CIF per Tonnes	\$5,774.50	\$8,340.47	\$6,499.28	\$5,181.34	\$14,007.73	#DIV/0!	#DIV/0!	\$24,611.11	#DIV/0!	#DIV/0!	\$5,827.45	\$6,258.70
	Quantity	1,199.3	242.4	59.7	18.7	2.6	0.0	0.0	0.2	0.0	0.0	12.6	1,535.5
Dec-21	CIF per Tonnes	\$5,559.72	\$7,998.72	\$6,568.08	\$5,295.92	\$5,685.91	\$3,053.35	\$7,266.42	\$22,285.50	#DIV/0!	#DIV/0!	\$5,573.46	\$5,930.29
	Quantity	1,310.0	240.4	73.5	45.0	5.3	18.0	3.0	0.1	0.0	0.0	3.5	1,698.7

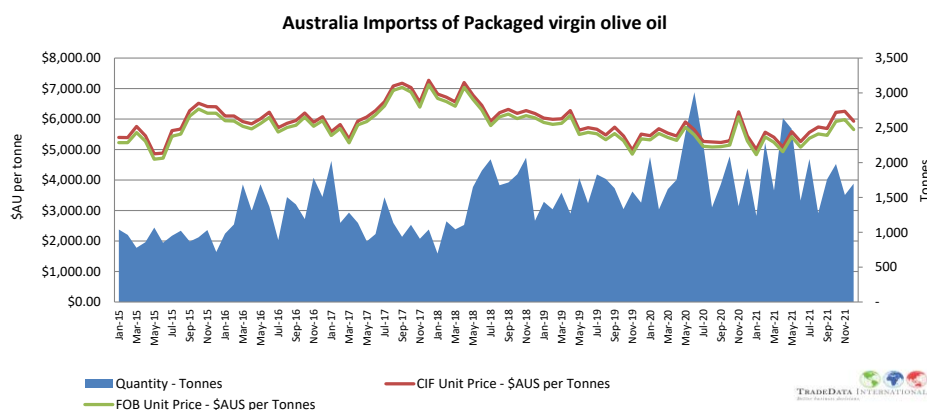
Details

There is a worksheet in the excel file that lists Port to Port details, by country, and average prices each month. Note these are prices at a Purchase Price (FOB) level, as well as a landed cost in Australia level (CIF) that include transport and insurance costs. A small sample is below.

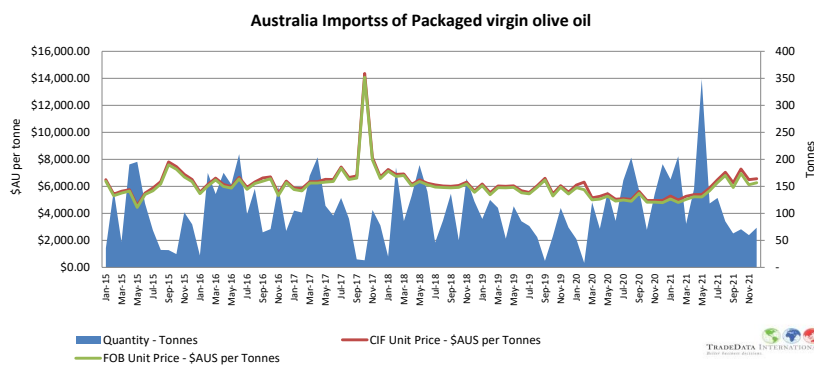
Date	Country	Port_OS	Port	Mode Transport	Data			AUD Unit Price CIF	AUD Unit Price FOB
					Sum of Quantity1	Sum of Value_CIF	Sum of Value_FOB		
Dec-21	Spain	OTHER AND UNSPEC PORTS-SPAIN	Melbourne	SEA	627	3,463,471	3,327,986	\$5,523.26	\$5,307.20
			Sydney	SEA	273	1,364,305	1,296,282	\$4,999.29	\$4,750.03
			Brisbane	SEA	150	805,755	771,067	\$5,388.58	\$5,156.60
			Port Adelaide	SEA	86	458,026	436,224	\$5,317.23	\$5,064.12
			Fremantle	SEA	29	126,432	120,107	\$4,419.15	\$4,198.07

Price and Quantity

The next chart shows monthly movement in imports volumes - the blue shaded area of the chart - and in average prices. The green line shows average prices without Transport and Insurance Costs (FOB) and the Red Line includes Transport and Insurance cost (CIF). Import volumes increased strongly throughout 2016 and this was associated with muted declines in average prices. Average prices increased strongly in the second half of 2017, and this was associated with declining import volumes. By early 2018, import volumes had declined to around 1,000 tonnes a month at higher prices around \$AUD 7,000 a tonne. Since then, average prices have fallen and higher import volumes have returned, particularly in the middle of 2020 and 2021. This was reversed in the last few months with higher prices and lower volumes.

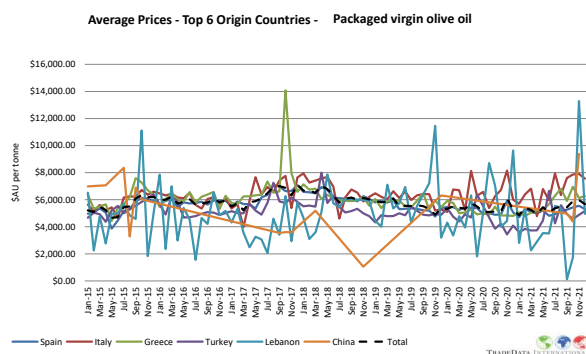


The excel file enables the user to select a supply country and then redraw this Price & Quantity chart only including imports from the selected country. The chart below lists Price and Quantity where imports only from Greece are selected. In contrast to total imports, imports from Greece are lower in the second half of each year and average prices are more stable. Imports in the second half of 2019 are well down on the previous year. Import volumes from Greece increased strongly in the second half of 2020 and into 2021 but have fallen away in recent months associated with higher prices.



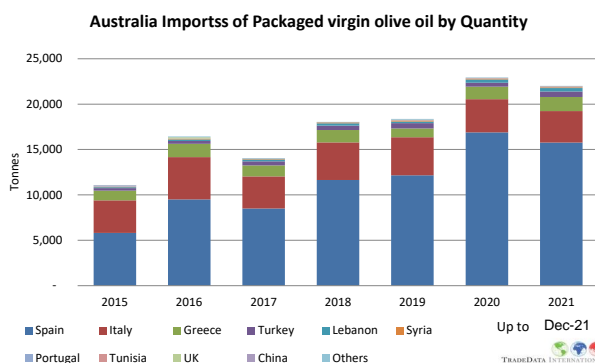
Average Prices – Top Six Supply Countries over Time

The following chart list average prices for the top 6 supply countries to Australia. Most of the major supply countries supply at prices close to the overall average which in recent years has been below \$AU 6,000 per tonne. The exceptions are imports from Lebanon and China which are often sold at far lower prices. They are both relatively small suppliers to Australia. Average prices declined slowly over the last two years but have risen in the last few months.

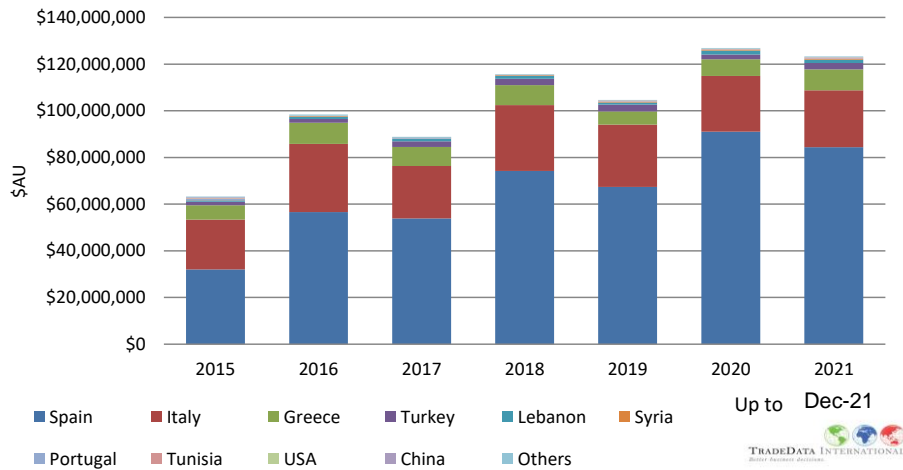


Major Supply Countries

The following two charts list annually the top ten supply countries to Australia, first in volume then in value terms. These charts draw the major supply countries market shares over time. Imports from Spain and to a lesser extent Italy dominate. The recent growth in import volumes is mostly sourced from Spain.



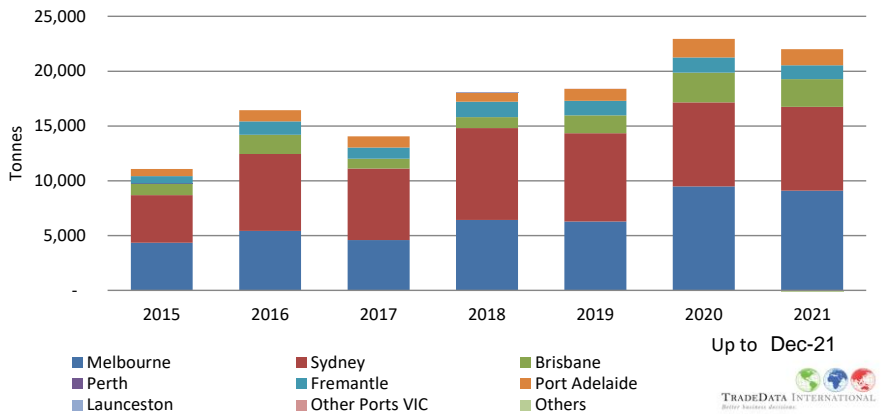
Australia Imports Packaged virgin olive oil by Value



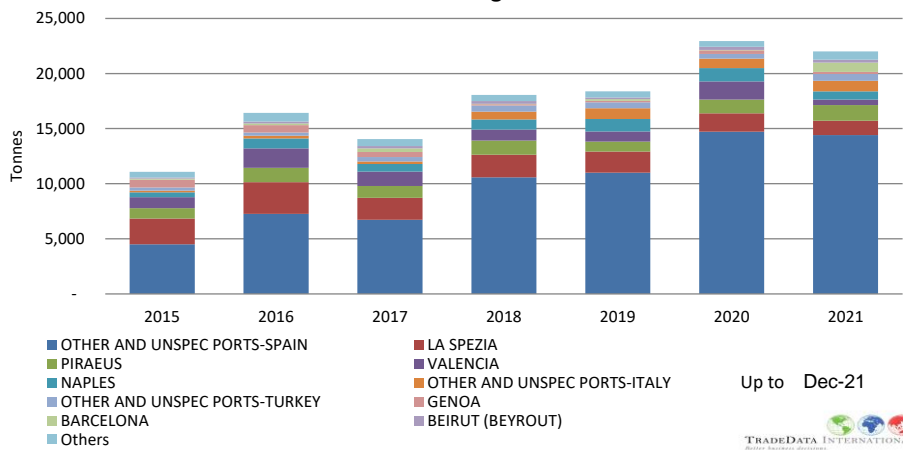
Imports Volumes by Ports of Loading and Discharge

The following two charts list the Ports of Loading overseas where imports originate and the Ports of Discharge in Australia. Imports are mostly discharged in Melbourne in Sydney.

Australia Imports of Packaged virgin olive oil by Port of Discharge

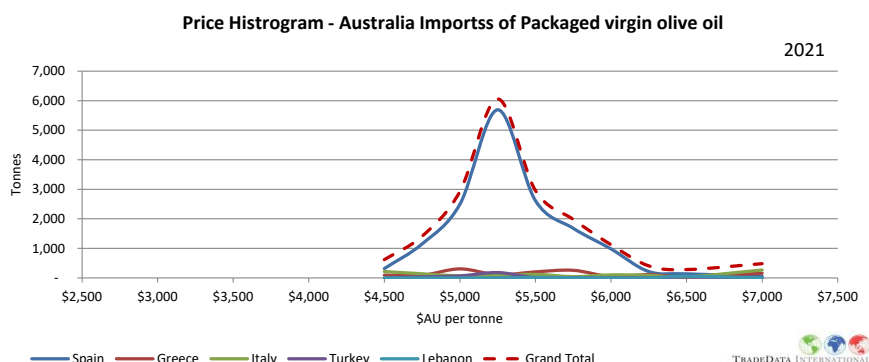


Australia Imports of Packaged virgin olive oil by Overseas Ports of Loading



Market Segments

The following chart lists a Price Histogram by Country. This shows in 2021 volumes imported at different price points, and which major supply country supplied at these price points. The Excel file enables the user to select different years and to the chart will redraw itself accordingly. Spain is the major supply country and in 2021 supplies at prices between \$AUD 4,500 and \$AUD 5,500 per tonne. Italy a smaller supply country, supplies across a wide range of prices mostly under \$AUD 6,000 per tonne.



Three Typical Transactions

The following table list three typical data transactions as found in the Australian Import data set.

Code	1509100010	1509100010	1509100010
TradeType	Imports	Imports	Imports
Year	2019	2019	2019
Month	12	12	12
Description	Packaged virgin olive oil	Packaged virgin olive oil	Packaged virgin olive oil
Reporting_Country	Australia	Australia	Australia
Reporting_Country_strd	Australia	Australia	Australia
Partner_Country	Italy	China	Greece
Partner_Country_strd	Italy	China	Greece
Value_Unit	AUD	AUD	AUD
Value_CIF	\$2,744.85	\$1,087.12	\$49,550.35
Value_AUD	\$2,744.85	\$1,087.12	\$49,550.35
Value_Euro	1,700.54	673.51	30,698.38
Value_USD	\$1,888.44	\$747.93	\$34,090.37
Quantity1_Unit	Tonnes	Tonnes	Tonnes
Quantity1		0.02	0.16
Quantity2_Unit	Kilograms	Kilograms	Kilograms
Gross_Weight_Kgs		20	170
Port	Sydney	Sydney	Sydney
Date		Dec-19	Dec-19
Unit Price	\$137,250.00	\$6,750.00	\$5,250.00
Value_FOB	\$2,359.39	\$1,010.00	\$48,723.34
Port_OS	MILAN	HUANGPU	THESSALONIKI
Mode_of_Transport	AIR	SEA	SEA

Please Note: with Australian import or export statistics it is impossible to obtain company details associated with international trade due to strict privacy laws in Australia.

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