

## SAMPLE FILE - Japan Imports of Virgin Olive Oil

The purpose of this paper is to show what sort of typical analytical tables and charts are available in a standard TradeData Excel file for any product imported into Japan. The product chosen was Virgin olive oil and its fractions, not chemically modified. Similar information is available for any product. The information is supplied in Excel file format and the file is designed to enable efficient analysis of the underlying statistics. At the end of this paper there are listed two typical import transactions to demonstrate the underlying import information that is available in TradeData's standard Excel file.

### Table – Top Ten Origin Countries

The following table comes directly out of our standard excel file and shows – monthly – the top ten supply countries in terms of volumes, as well as average prices per month, by country. This table provides a convenient summary of month-to-month movements in imports. TradeData will normally supply the current year and five years of back data in its data files. However, if more data is required, in most cases, we can supply at no extra charge.

Top 10 Countries for Japan Imports

		Spain	Italy	Turkey	Greece	Tunisia	Australia	Chile	Portugal	France	U.S.A.	Others	Total
Jul-21	CIF per Tonne	\$5,781.74	\$8,212.96	\$5,188.67	\$8,232.07	\$33,665.35	\$42,328.54	\$5,225.00	\$16,443.89	\$29,629.59	#DIV/0!	\$5,789.55	\$6,511.42
	Quantity	2,420.5	1,173.8	245.1	21.2	0.4	0.5	82.2	8.5	1.4	0.0	1.2	3,954.7
Aug-21	CIF per Tonne	\$6,343.03	\$8,463.25	\$5,089.67	\$8,150.73	#DIV/0!	\$10,827.53	\$18,048.26	\$8,595.74	\$24,959.30	#DIV/0!	\$6,355.01	\$6,928.76
	Quantity	2,643.9	1,378.3	411.1	44.7	0.0	6.1	0.2	13.1	3.1	0.0	1.2	4,501.7
Sep-21	CIF per Tonne	\$6,307.46	\$8,708.31	\$5,086.31	\$10,991.24	\$39,464.98	\$8,641.60	\$5,280.87	\$18,386.86	\$21,737.72	#DIV/0!	\$6,306.59	\$7,180.90
	Quantity	2,192.7	1,414.3	173.1	59.2	0.6	29.1	98.6	0.8	2.0	0.0	21.3	3,991.6

### Details

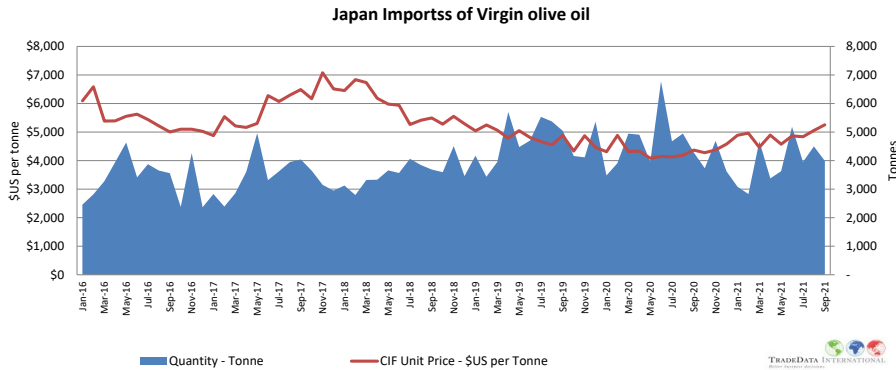
There is a worksheet in the excel file that lists Japan details by country and average prices each month. Note, these are prices at landed cost in Japan (CIF) and include transport and insurance costs. A small sample is below.

Code	150910000	▼
TradeType	Imports	▼
Year	2021	▼
Description	Virgin olive oil	▼
Reporting_Country_strd	Japan	▼

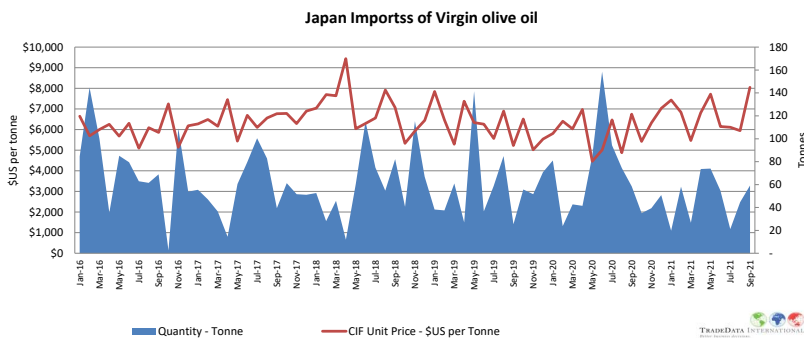
Date	Country	Quantity1 Unit	Port	Mode Transport	Data		\$US Unit Price CIF
					Sum of Quantity1	Sum of Value_USD	
Sep-21	Spain	Tonne	YOKOHAMA	SEA	664	2,853,963	\$4,296.78
			KOBE	SEA	603	2,678,899	\$4,439.17
			TOKYO	SEA	460	2,523,487	\$5,491.03
			SHIMIZU	SEA	152	655,376	\$4,308.28
			NAGOYA	SEA	95	413,372	\$4,356.88
			OSAKA	SEA	64	306,673	\$4,801.83
			HAKATA	SEA	40	187,806	\$4,703.49
			OKINAWA CHIKU	SEA	36	155,394	\$4,343.03
			MIZUSHIMA	SEA	34	136,795	\$4,063.41
			SENDAISHIOGAMA	SEA	32	126,233	\$3,918.45
			NIIGATA	SEA	11	64,161	\$5,639.03
			NARITA AIRPORT	AIR	1	22,504	\$17,074.33
			KAWASAKI	SEA	0	3,733	\$12,359.27
Tonne Total					2,193	10,128,394	\$4,619.16

## Price and Quantity

The next chart shows monthly movement in imports volumes - the blue shaded area of the chart - and in average prices on a CIF basis. Import volumes are somewhat seasonal with higher volumes in the middle of each year followed by lower volumes. Average prices increased sharply in early 2018 to just under \$US 7,000 a tonne and have fallen to just above \$US 4,000 a tonne by early 2020 and have recovered a little in 2021.

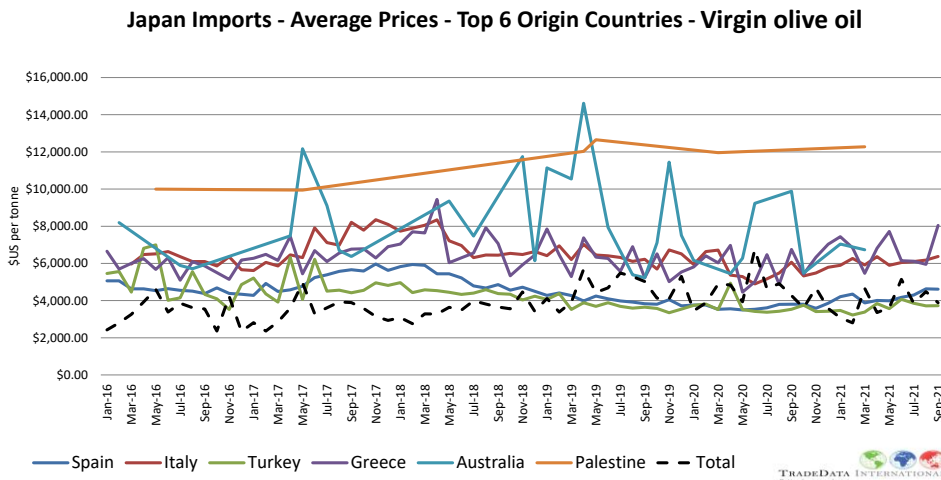


The excel file enables the user to select a supply country and then redraw this Price&Quantity chart to only include imports from the selected country. The chart below lists Price and Quantity where imports only from Greece are selected. Import volumes from Greece increased strongly late in 2015 and early 2016 only to revert to their previous levels by mid-2016. Average prices from Greece are variable and dependent on volumes. For example, April 2018 saw high prices above \$US 9,000 a tonne but with low volumes, Average prices fell throughout 2019 to below \$6,000 a tonne by year's end and have recovered since then. Import volumes are lower in 2021.



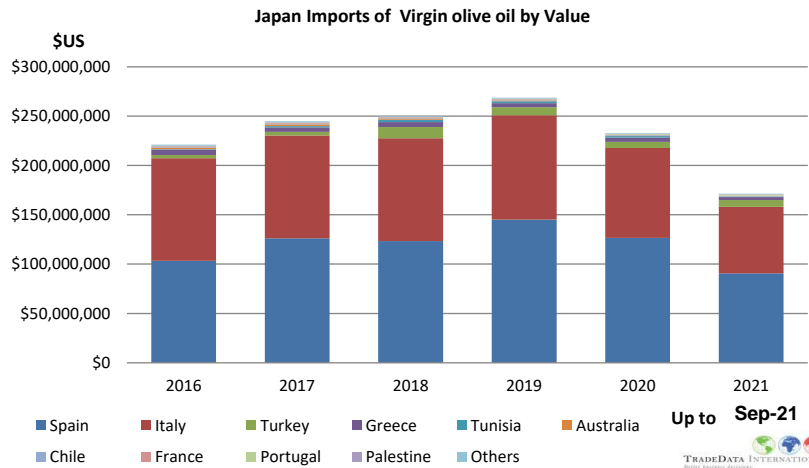
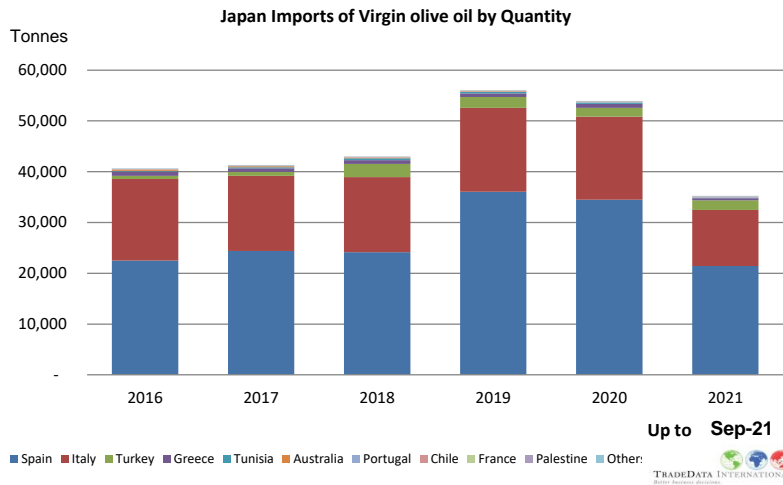
## Average Prices – Top Six Supply Countries over time

The following chart list average prices over time for the Top 6 supply countries to Japan. Italy and Australia are higher priced suppliers whereas Turkey and Spain are lower priced.



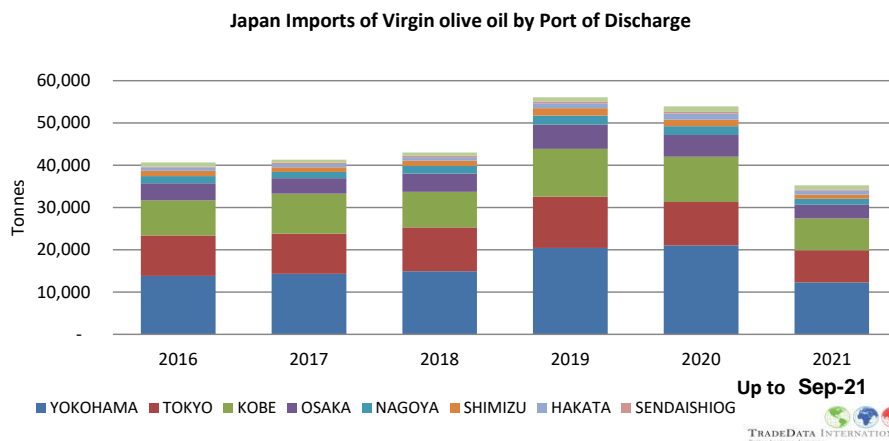
## Major Supply Countries

The following two charts list annually the top ten supply countries to Japan both in volume and value terms. These charts draw the major supply countries market shares over time. Imports sourced from Spain and Italy dominate. Import volumes increased very strongly in 2019 with a sharp rise in imports from Spain which were maintained in 2020 and thus far in 2021.



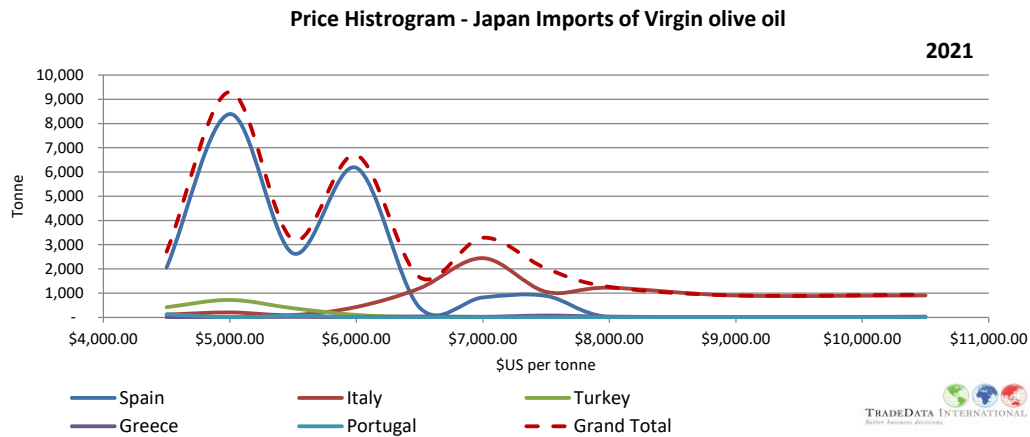
## Imports Volumes by Ports of Discharge in Japan

The following chart lists the Ports of Discharge in Japan where imports arrive. The ports of Yokohama, Tokyo, Kobe and to a lesser extent Osaka dominate.



## Market Segments

The following chart lists a Price Histogram by Country. This shows that during the first nine months of 2021 the volumes imported at different price points, and which major supply country supplied at these price points. The Excel file enables the user to select different years and to the chart will redraw itself accordingly. Spain is the largest supply country and supplies at between \$US4,500 and \$US 6,500 per tonne. Italy is also a major supply country and supplies at far higher prices between \$US 7,000 and \$US 10,500 per tonne.



## Two Typical Transactions

The following table list two typical data transactions as found in the Japan Import data set.

<b>Code</b>	150910000	150910000
<b>TradeType</b>	Imports	Imports
<b>Year</b>	2019	2019
<b>Month</b>	01	01
<b>Description</b>	Virgin olive oil	Virgin olive oil
<b>Reporting_Country</b>	Japan	Japan
<b>Reporting_Country_strd</b>	Japan	Japan
<b>Partner_Country</b>	Argentina	Australia
<b>Partner_Country_strd</b>	Argentina	Australia
<b>Value_Unit</b>	Yen	Yen
<b>Value_CIF</b>	2,931,000.00	679,000.00
<b>Value_AUD</b>	\$37,631.79	\$8,717.84
<b>Value_Euro</b>	23,551.13	5,455.89
<b>Value_USD</b>	\$26,897.14	\$6,231.03
<b>Quantity1_Unit</b>	Tonne	Tonne
<b>Quantity1</b>	1.84	0.68
<b>Port</b>	YOKOHAMA	MOJI

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