

## SAMPLE FILE - China Imports of Fresh Grapes

The purpose of this paper is to show what sort of typical analytical tables and charts are available in a standard TradeData Excel file for any product imported into China. The product chosen was Fresh Grapes. Similar information is available for any product. The information is supplied in Excel file format and the file is designed to enable efficient analysis of the underlying statistics. At the end of this paper there are list two typical import transactions to demonstrate the underlying import information that is available in TradeData's standard Excel file.

### Table - Top Ten Origin Countries

The following table comes directly out of our standard excel file and shows – monthly –the top ten supply countries in terms of volumes as well as average prices by country. This table provides a convenient summary of month to month movements in imports. TradeData will normally supply the current year and five years of back data in its data files. However, if more data is required, in most cases, we can supply at no extra charge.

	Chile	Peru	Australia	South Africa	India	USA	Egypt	South Korea	Mexico	Spain	Others	Total	
Jan-20	CIF per Tonne	\$3,713.02	\$3,762.72	\$5,447.41	\$3,693.29	\$3,350.33	\$4,434.98	\$3,523.44	\$24,622.83	#DIV/0!	#DIV/0!	\$3,713.22	\$3,947.29
	Quantity	1,194.5	12,543.6	1,011.3	2,661.6	184.3	74.1	92.4	90.3	0.0	0.0	0.0	17,852.2
Feb-20	CIF per Tonne	\$3,828.16	\$3,879.40	\$5,616.33	\$3,807.82	\$3,454.22	\$4,572.51	\$3,632.69	\$25,386.36	#DIV/0!	#DIV/0!	\$3,828.36	\$4,069.69
	Quantity	1,194.5	12,543.6	1,011.3	2,661.6	184.3	74.1	92.4	90.3	0.0	0.0	0.0	17,852.2
Mar-20	CIF per Tonne	\$3,919.10	\$4,291.94	\$5,006.67	\$4,032.47	\$3,641.90	#DIV/0!	#DIV/0!	\$30,657.81	#DIV/0!	#DIV/0!	\$3,919.10	\$4,281.12
	Quantity	17,170.3	20,736.6	10,640.2	3,119.0	1,763.6	0.0	0.0	6.6	0.0	0.0	0.0	53,436.3

### Details

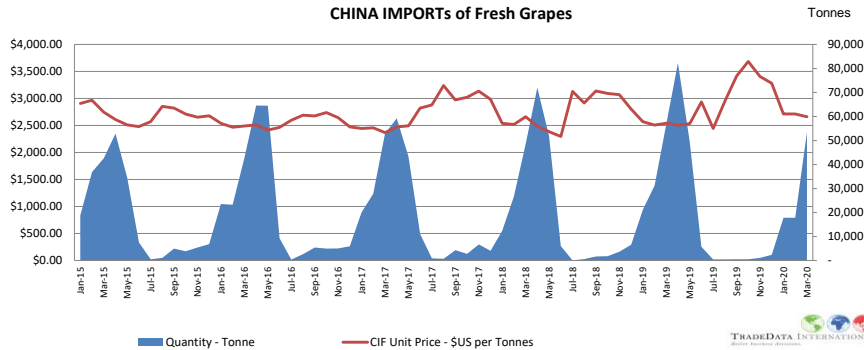
There is a worksheet in the excel file that lists China details by country and average prices each month. Note these are prices at landed cost in China (CIF). These prices include transport and insurance costs. A small sample is below.

Code	08061000	▼
TradeType	(Multiple Items)	▼
Year	2020	▼
Description	Fresh Grapes	▼
Reporting_Country_strd	CHINA	▼
Quantity1 Unit	Tonne	▼

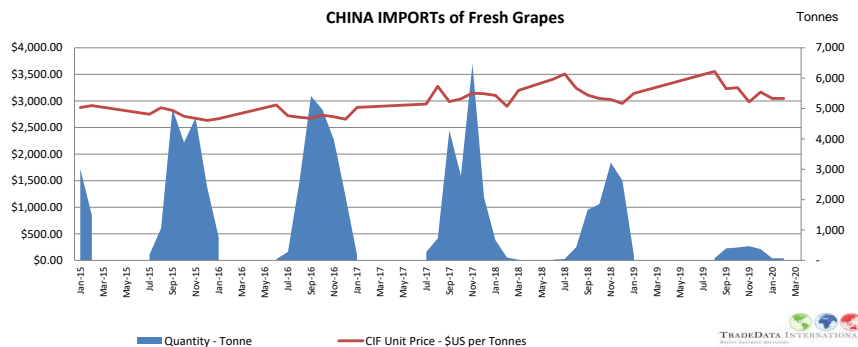
Date	Country	Data		\$US per tonne Unit Price CIF
		Sum of Quantity1	Sum of Value_CIF	
Mar-20	Peru	20,737	55,320,855	\$2,667.79
	Chile	17,170	41,827,500	\$2,436.04
	Australia	10,640	33,112,846	\$3,112.06
	South Africa	3,119	7,817,881	\$2,506.51
	India	1,764	3,992,363	\$2,263.74
	South Korea	7	125,867	\$19,056.32

## Price and Quantity

The next chart shows monthly movement in imports volumes - the blue shaded area of the chart - and in average prices on a CIF basis. These prices include transport and insurance costs to ship them to China. Import volumes are highly seasonal with the peak season in the second quarter of each year. The low season is in the third quarter. Import volumes have been increasing steadily over time. Average prices are also seasonal being lower during the peak season and higher at other times. Peak season average prices have been steady around \$US 2,500 a tonne landed in China.

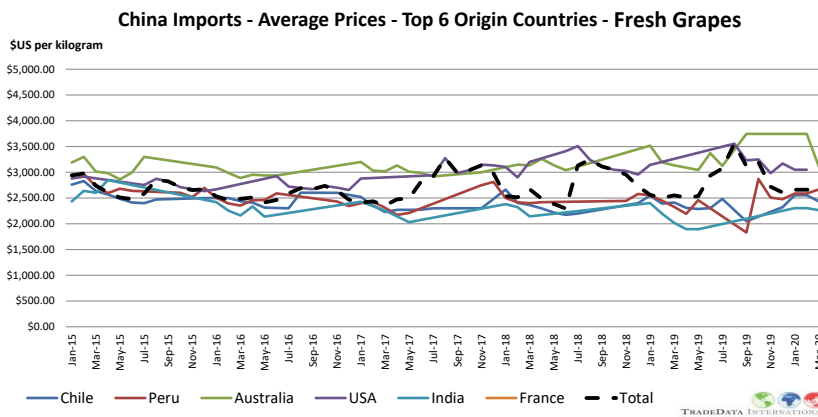


The excel file enables the user to select a supply country and then redraw this Price&Quantity chart to only include imports from the selected country. The chart below lists Price and Quantity where imports only from the USA are selected. Import volumes are highly seasonal and have declined substantially in the last two years. Average prices do not display a seasonal pattern and are generally increasing over time. Over the last 18 months they have been over \$US 3,000 a tonne.



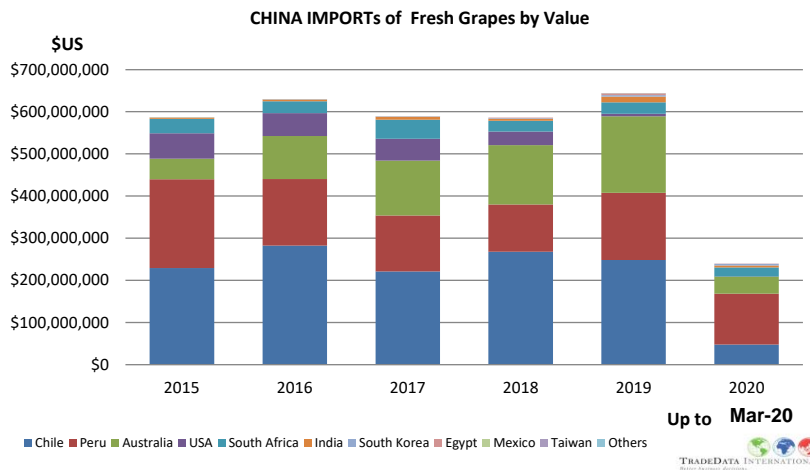
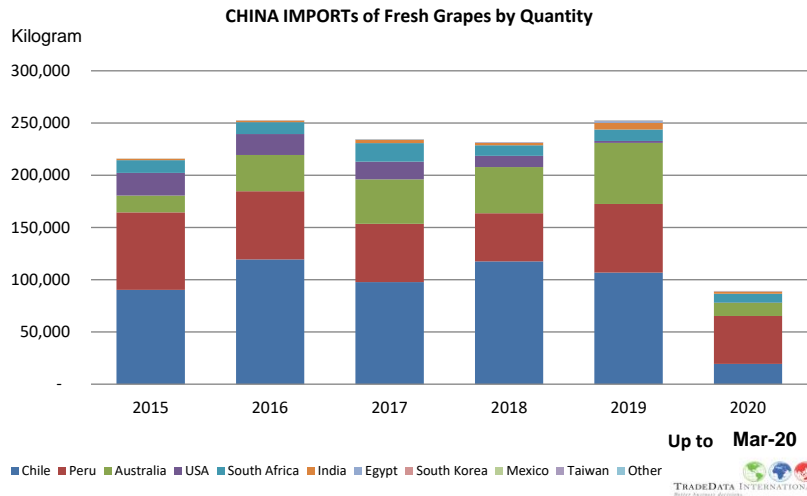
## Average Prices – Top Six Supply Countries over Time

The following chart list average prices over time for the Top 6 supply countries to China. Import prices USA and Australia are mostly above average and from Chile, Peru, and India below average.



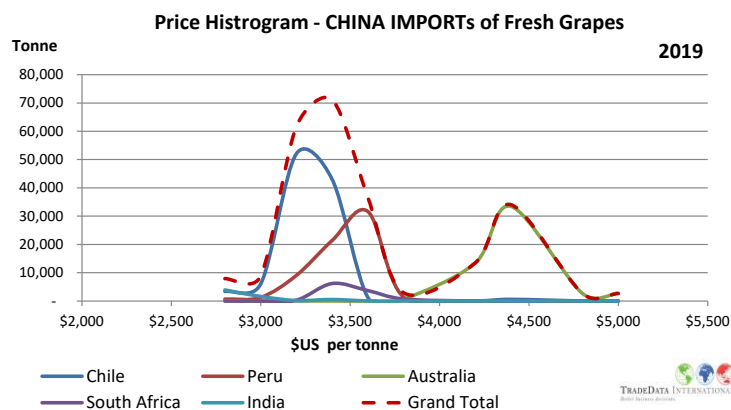
## Major Supply Countries

The following two charts list annually the top ten supply countries to China both in volume and value terms. These charts draw the major supply countries market shares over time. Imports from Chile, Peru and Australia dominate and have increased strongly in recent years. Imports from the US have declined.



## Market Segments

The following chart lists a Price Histogram by Country. This shows that during 2019 the volumes imported at different price points and which major supply country supplied at these price points. The Excel file enables the user to select different years and to the chart will redraw itself accordingly. Imports from Chile and Peru arrive at prices between \$US 3,000 and \$US 3,700 per tonne and from Australia at the higher prices between \$US 4,000 and \$US 4,400 per tonne.



## Two Typical Transactions

The following table list two typical data transactions as found in the China Import data set.

<b>Code</b>	08061000	08061000
<b>TradeType</b>	Imports	Imports
<b>Year</b>	2017	2017
<b>Month</b>	09	09
<b>Deduced</b>		0
<b>Description</b>	Fresh Grapes	Fresh Grapes
<b>Reporting_Country</b>	CHINA	CHINA
<b>Reporting_Country_strd</b>	CHINA	CHINA
<b>Partner_Country</b>	EGYPT	UNITED STATES
<b>Partner_Country_strd</b>	Egypt	U.S.A.
<b>Value_Unit</b>	Dollars	Dollars
<b>Value_CIF</b>		\$34,000
<b>Value_AUD</b>		\$42,639
<b>Value_Euro</b>		28,393
<b>Value_USD</b>		\$34,000
<b>Quantity1_Unit</b>	Tonne	Tonne
<b>Quantity1</b>		30.6
<b>Port</b>	SHANGHAI	SHENZHEN
<b>Date</b>	Sep-17	Sep-17
<b>Mode_of_Transport</b>	MARITIME TRANSPORT/INLAND WATER TRANSPORT	ROAD TRANSPORT

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