

SAMPLE FILE - Australian Imports of Packaged Virgin Olive Oil

The purpose of this paper is to show what sort of typical analytical tables and charts are available in a standard TradeData Excel file for any product imported into Australia. The product chosen was **Packaged Virgin Olive Oil**. Similar information is available for any product. The information is supplied in Excel file format and the file is designed to enable efficient analysis of the underlying statistics. At the end of this paper three typical import transactions are list to demonstrate the underlying import information that is available.

Table – Top Ten Origin Countries

The following table comes directly out of our standard excel file and shows – monthly –the top ten supply countries in terms of volumes as well as average prices per month. This table provides a convenient summary of month to month movements in imports. TradeData will normally supply the current year and five years of historic data. However, if more data is required, in most cases, we can supply at no extra charge.

Top 10 Origin Countries for Australia Imports

	Spain	Italy	Greece	Turkey	Lebanon	Syria	UK	Portugal	Un Arab Emir	Germany	Others	Total	
Feb-20	CIF per Tonnes	\$5,587.98	\$7,006.16	\$6,315.44	\$4,850.38	\$3,538.92	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	\$5,610.24	\$5,685.71	
	Quantity	1,042.5	178.5	8.5	25.6	65.4	0.0	0.0	0.0	0.0	8.3	1,328.7	
Mar-20	CIF per Tonnes	\$5,369.00	\$6,875.43	\$5,151.20	\$4,487.83	\$5,013.95	\$4,173.42	#DIV/0!	#DIV/0!	#DIV/0!	\$5,369.43	\$5,543.82	
	Quantity	1,133.3	260.5	120.7	57.5	30.6	18.2	0.0	0.0	0.0	0.2	1,620.8	
Apr-20	CIF per Tonnes	\$5,611.90	\$5,347.11	\$5,266.62	\$5,039.12	\$4,248.00	\$2,791.42	#DIV/0!	\$6,174.66	#DIV/0!	#DIV/0!	\$5,611.90	\$5,438.05
	Quantity	1,045.3	444.1	71.6	59.3	53.5	21.0	0.0	18.9	0.0	0.0	1,713.7	

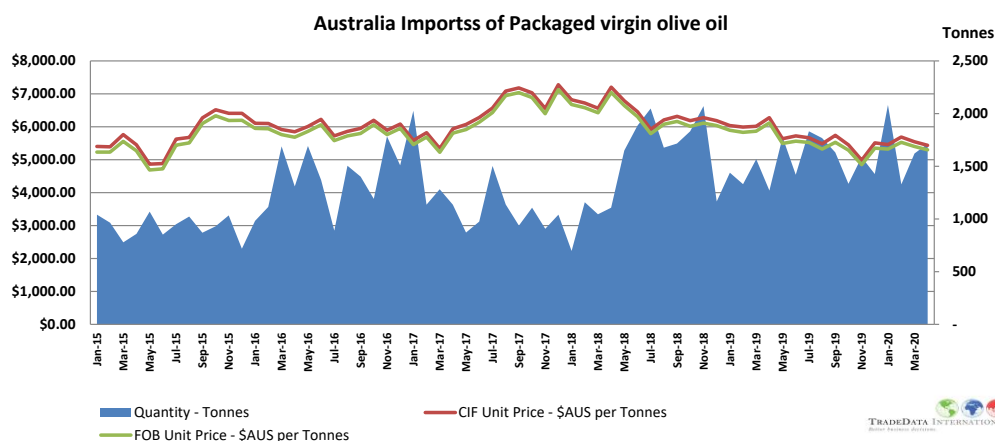
Details

There is a worksheet in the excel file that lists Port to Port details, by country, and average prices each month. Note there are prices at a Purchase Price (FOB) level as well as a landed cost in Australia level (CIF) that include transport and insurance costs. A small sample is list below.

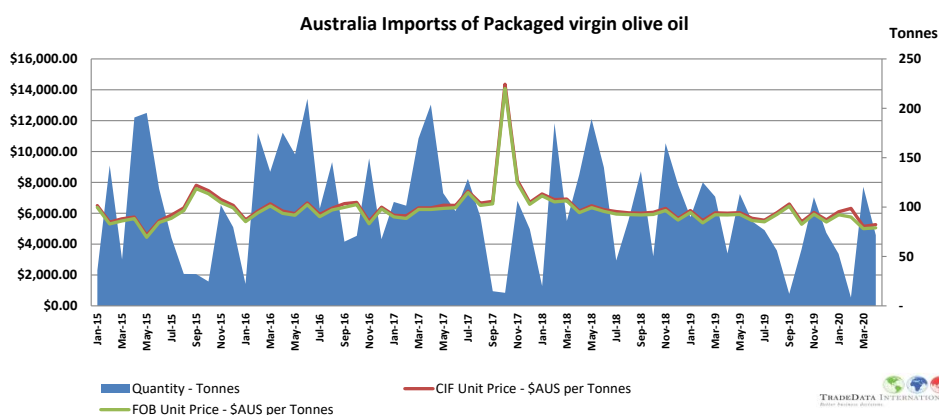
Date	Country	Port_OS	Port	Mode Transport	Data			AUD Unit Price CIF	AUD Unit Price FOB
					Sum of Quantity1	Sum of Value_CIF	Sum of Value_FOB		
Apr-20	Spain	OTHER AND UNSPEC PORTS-SPAIN	Melbourne	SEA	363	1,981,535	1,935,314	\$5,455.77	\$5,328.51
			Sydney	SEA	186	989,230	956,471	\$5,307.88	\$5,132.11
			Brisbane	SEA	117	573,939	557,527	\$4,897.09	\$4,757.06
			Fremantle	SEA	67	180,544	175,147	\$2,707.21	\$2,626.28
			Port Adelaide	SEA	18	88,898	86,078	\$5,022.46	\$4,863.18

Price and Quantity

The next chart shows monthly movement in imports volumes - the blue shaded area of the chart - and in average prices. The green line shows average prices without Transport and Insurance Costs (FOB) and the Red Line includes Transport and Insurance cost (CIF). Import volumes increased strongly throughout 2016 and this was associated with muted declines in average prices. Average prices increased strongly in the second half of 2017 and this was associated with declining import volumes. By early 2018, import volumes had declined to around 1,000 tonnes a month at higher prices around \$AUD 7,000 a tonne. Since then average prices have fallen and higher import volumes have returned with seasonally higher volumes in the second half of each year.

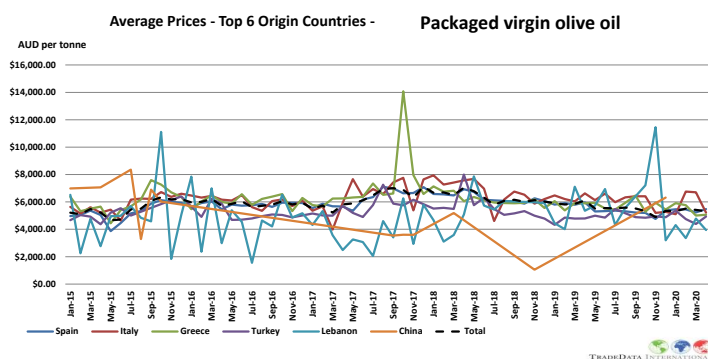


The excel file enables the user to select a supply country and then redraw this Price & Quantity chart only including imports from the selected country. The chart below lists Price and Quantity where imports only from Greece are selected. In contrast to total imports, imports from Greece are lower in the second half of each year and average prices are stable. Imports in the second half of 2019 are well down on the previous year.



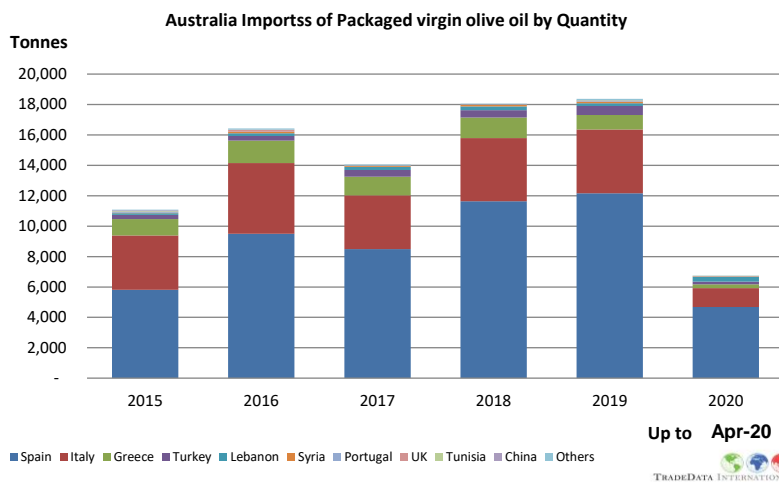
Average Prices – Top Six Supply Countries over Time

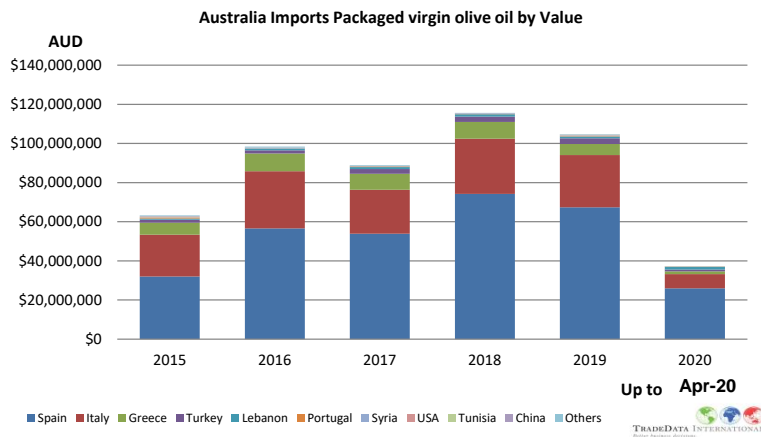
The following chart list average prices over time for the top 6 supply countries to Australia. Most of the major supply countries supply at price close to the overall average around \$AUD 6,000 per tonne. The exceptions are imports from Lebanon and China which are often sold at far lower prices. They are both relatively small suppliers to Australia. Average prices have fallen slowly over the last two years.



Major Supply Countries

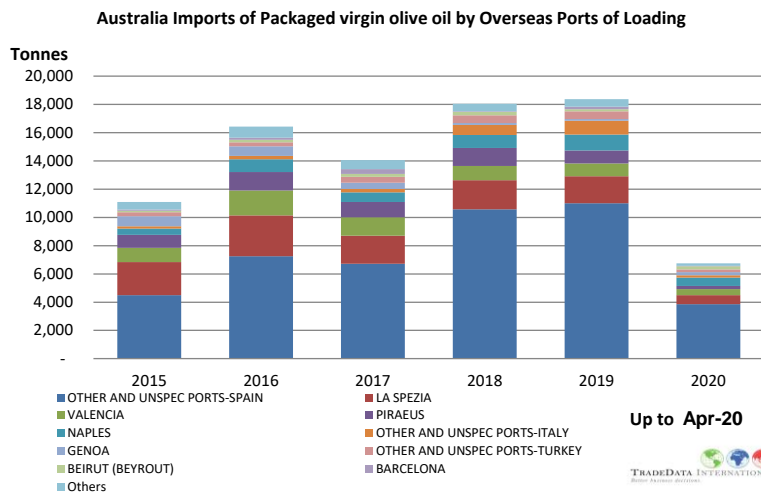
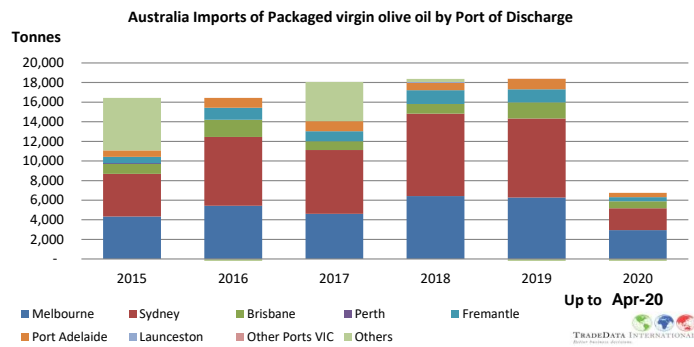
The following two charts list annually the top ten supply countries to Australia, both in volume and value terms. These charts draw the major supply countries market shares over time. Imports from Spain and Italy dominate. The recent growth in import volumes is mostly sourced from Spain.





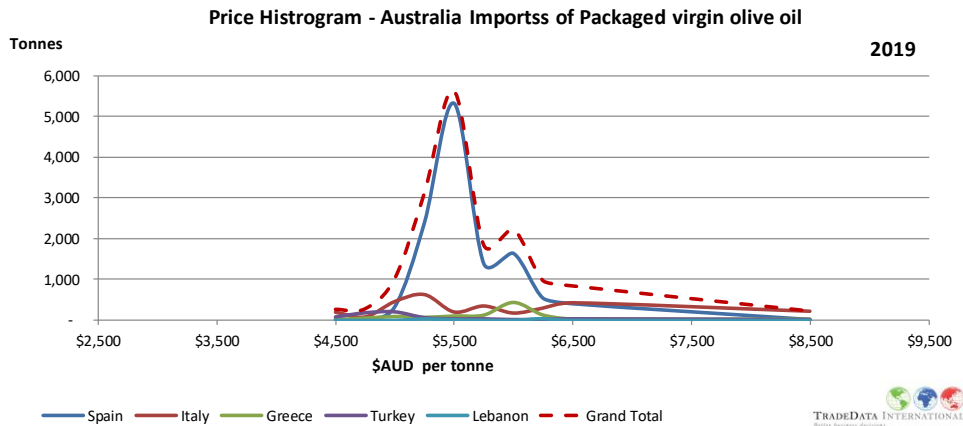
Imports Volumes by Ports of Loading and Discharge

The following two charts list the Ports of Loading overseas where imports originate and the Ports of Discharge in Australia. Imports are mostly discharged in Melbourne in Sydney. Sydney has become the more important discharge port since 2016.



Market Segments

The following chart lists a Price Histogram by Country. This shows that during 2019 volumes imported at different price points, and which major supply country supplied at these price points. The Excel file enables the user to select different years and to the chart will redraw itself accordingly. Spain is the major supply country and in 2019 supplies at prices around \$AUD 5,500 and \$AUD 6,000 per tonne. Italy a smaller supply country, supplies across a wide range of prices from \$AUD 5,000 to around \$AUD 8,500 per tonne.



Three Typical Transactions

The following table list three typical data transactions as found in the Australian Import data set.

Code	1509100010	1509100010	1509100010
TradeType	Imports	Imports	Imports
Year	2019	2019	2019
Month	12	12	12
Description	Packaged virgin olive oil	Packaged virgin olive oil	Packaged virgin olive oil
Reporting_Country	Australia	Australia	Australia
Reporting_Country_strd	Australia	Australia	Australia
Partner_Country	Italy	China	Greece
Partner_Country_strd	Italy	China	Greece
Value Unit	AUD	AUD	AUD
Value_CIF	\$2,744.85	\$1,087.12	\$49,550.35
Value_AUD	\$2,744.85	\$1,087.12	\$49,550.35
Value_Euro	1,700.54	673.51	30,698.38
Value_USD	\$1,888.44	\$747.93	\$34,090.37
Quantity1 Unit	Tonnes	Tonnes	Tonnes
Quantity1		0.02	0.16
Quantity2 Unit	Kilograms	Kilograms	Kilograms
Gross Weight Kgs		20	170
Port	Sydney	Sydney	Sydney
Date		Dec-19	Dec-19
Unit Price		\$137,250.00	\$6,750.00
Value_FOB		\$2,359.39	\$1,010.00
Port_OS	MILAN	HUANGPU	THESSALONIKI
Mode_of_Transport	AIR	SEA	SEA

Please Note: with Australian import or export statistics it is impossible to obtain company details associated with international trade due to strict privacy laws in Australia.

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